

TEST 2



CD 2
01-82

LISTENING TEST	p.72
READING TEST	p.84

* 解答用紙は本誌 p.112 の後ろに綴じ込まれています。

実際のテストでは問題用紙の裏側に、以下のようなテスト全体についての指示が印刷されています。この指示を念頭においてテストに取り組みましょう。

General Directions

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.

訳

全体についての指示

このテストはあなたの英語言語能力を測定するよう設計されています。テストはリスニングとリーディングという2つのセクションに分けられています。

答えは全て別紙の解答用紙にマークしてください。それぞれの設問について、与えられた選択肢から最も適切な答えを選びます。そして解答用紙の該当する問題番号に、選択した答えを塗りつぶしてください。答えを修正する場合は、元の答えを完全に消してから新しい答えをマークしてください。



LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



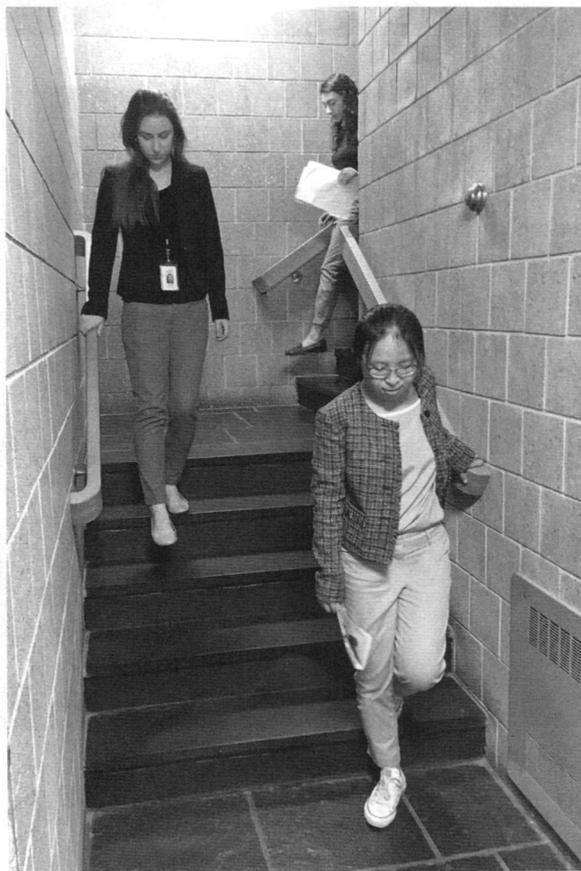
Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



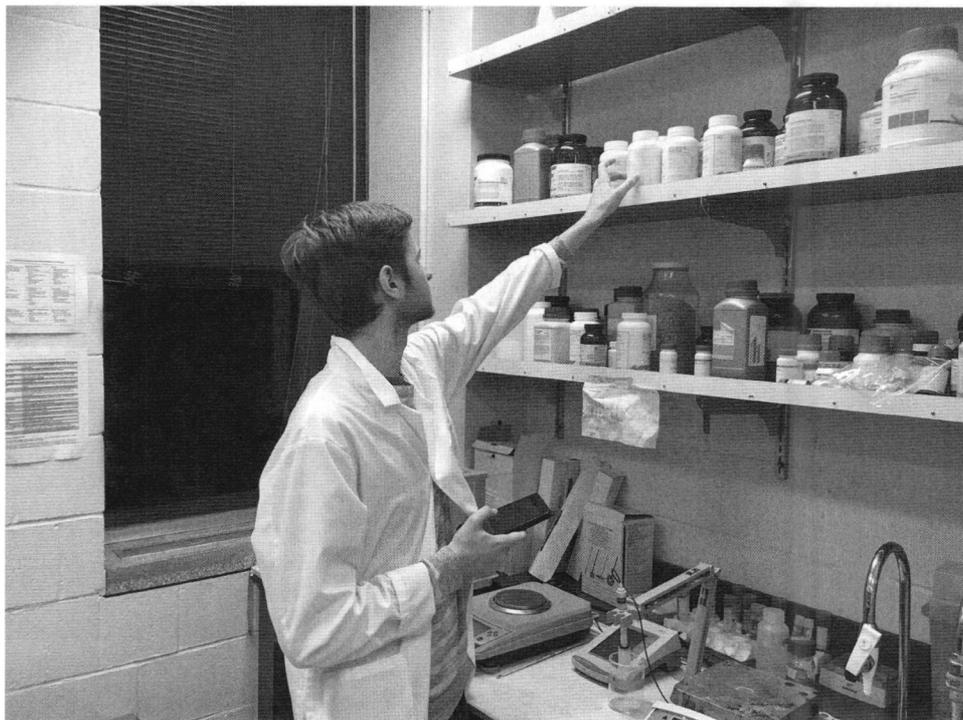
TEST 2

2.



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3.

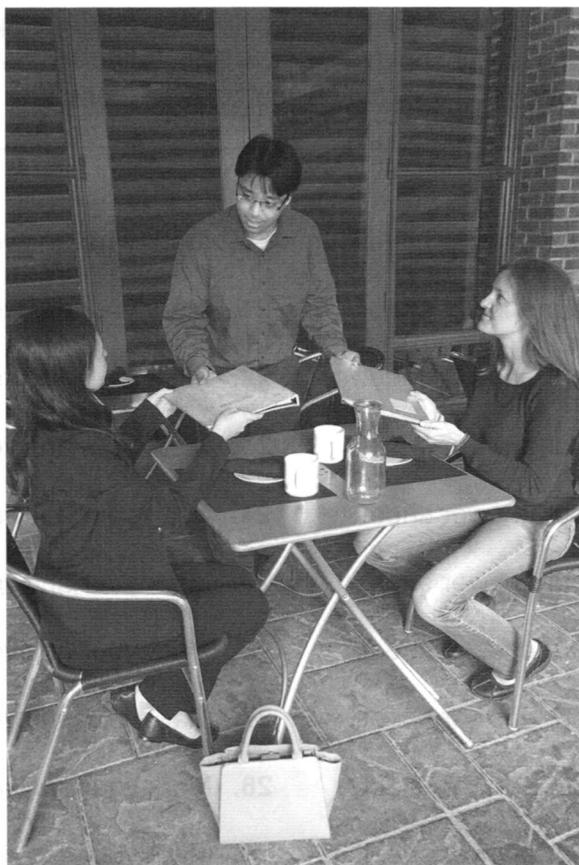


4.





5.



6.



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**PART 2**

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
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25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

**PART 3**

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

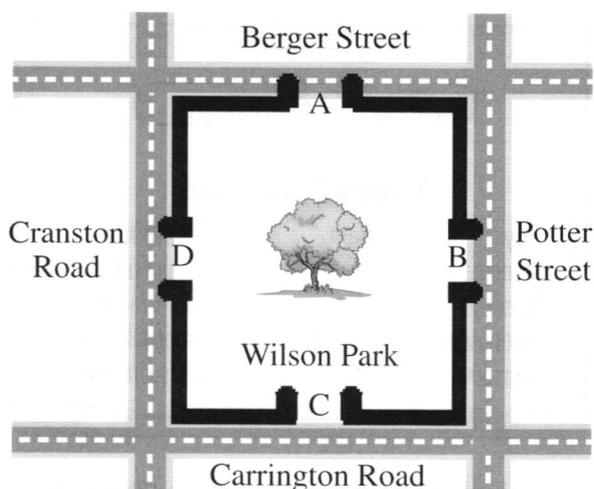
32. What does the woman ask the man about?
(A) A financial report
(B) A newspaper article
(C) A customer compliment
(D) An advertising campaign
33. What product do the speakers mention?
(A) Computers
(B) Printers
(C) Televisions
(D) Headphones
34. What will the man most likely do next?
(A) Confirm travel plans
(B) Hold a press conference
(C) Send an e-mail
(D) Demonstrate a procedure
-
35. What did the man do for the woman?
(A) He picked up some supplies.
(B) He reviewed a presentation.
(C) He forwarded a meeting invitation.
(D) He wrote a reference letter.
36. What type of event did the man attend?
(A) A cooking class
(B) A sports competition
(C) A book signing
(D) A retirement dinner
37. What does the woman ask the man for?
(A) The ingredients for a recipe
(B) A colleague's address
(C) The name of a business
(D) The time of a workshop
-
38. What does the woman want to ship?
(A) Some clothes
(B) Some books
(C) Some toys
(D) Some artwork
39. Why does the man say, "express shipping takes two days"?
(A) To recommend a service
(B) To correct a misunderstanding
(C) To complain about a cost
(D) To urge staff to work quickly
40. What does the man suggest the woman do?
(A) Keep a receipt
(B) Use a different company
(C) Purchase some insurance
(D) Download a mobile application
-
41. What are the speakers discussing?
(A) Training new employees
(B) Merging with another company
(C) Redecorating some employee offices
(D) Attracting a new client
42. Why does the man recommend using a video?
(A) It is inexpensive.
(B) It is professionally made.
(C) It is convenient.
(D) It is interactive.
43. What does Carla say about the project?
(A) It will require additional materials.
(B) It must be started soon.
(C) It is currently understaffed.
(D) It needs a manager's approval.
-



44. What does the woman offer the man?
(A) A train voucher
(B) A city guidebook
(C) Product samples
(D) Show tickets
45. What does the woman caution the man about?
(A) Parking is limited.
(B) A shipment was lost.
(C) An event will end late.
(D) A facility is closed for repairs.
46. What does the man say he will do on Friday?
(A) Participate in a sports competition
(B) Go on a business trip
(C) Attend a dinner party
(D) Interview some job candidates
-
47. Where most likely are the speakers?
(A) At a real estate agency
(B) At a convention center
(C) At a retail store
(D) At a public library
48. What does the woman need help with?
(A) Finding a book
(B) Locating a room
(C) Creating a schedule
(D) Arranging transportation
49. What will Tony give the woman?
(A) An application
(B) A security badge
(C) A receipt
(D) A map
-
50. What are the speakers discussing?
(A) Revising office policies
(B) Hiring additional employees
(C) Planning a conference
(D) Renovating a work space
51. What advantage does the man mention?
(A) More staff collaboration
(B) Additional publicity
(C) Reduced utility costs
(D) Access to a bus line
52. What will the speakers probably do next?
(A) Change a reservation
(B) Revise a spreadsheet
(C) Check a catalog
(D) Look at a budget
-
53. Where does the man most likely work?
(A) At a car dealership
(B) At a solar energy company
(C) At an accounting firm
(D) At an Internet service provider
54. What does the man ask the woman for?
(A) A manager's signature
(B) A financial form
(C) A business address
(D) An electric bill
55. What does the man say will be scheduled?
(A) An executive meeting
(B) A package delivery
(C) A presentation
(D) An inspection
-



56. What department do the speakers most likely work in?
(A) Maintenance
(B) Marketing
(C) Customer service
(D) Product development
57. What does the woman imply when she says, "She's out of the office today"?
(A) She would like to work on Georgina's computer.
(B) Some information has not been provided.
(C) There is a mistake in a work plan.
(D) Some materials need to be reordered.
58. What will the man do next?
(A) Give a colleague a ride
(B) Call another department
(C) Sign up for a training class
(D) Repair a computer
-
59. Where do the speakers most likely work?
(A) At an employment agency
(B) At a research laboratory
(C) At a shipping warehouse
(D) At an investment bank
60. What did the management team decide to do?
(A) To increase a budget
(B) To host a conference
(C) To review some procedures
(D) To update some equipment
61. What does the woman say she will do?
(A) Check a schedule
(B) Organize some files
(C) Review some résumés
(D) Purchase some supplies
-



62. What event will take place this weekend?
(A) A wedding
(B) A local parade
(C) A music festival
(D) A sports competition
63. What department do the speakers work in?
(A) Security
(B) Landscaping
(C) Public relations
(D) Human resources
64. Look at the graphic. Which entrance will be open for the event?
(A) Entrance A
(B) Entrance B
(C) Entrance C
(D) Entrance D
-

Samara's Restaurant		
Weekly Delivery Schedule		
Day	Item	Distributor
Monday	Vegetables	Fresh Farms
Tuesday	Meat	Tom's Market
Wednesday	Dairy Products	Greenville Dairy
Thursday	Fruit	Lee's Orchard

Purchase Tickets

- Single Trip \$2.00
- Daily Pass \$10.00
- 10 Tickets \$15.00
- Weekly Pass \$30.00

65. Look at the graphic. On which day is the conversation taking place?
- (A) Monday
 - (B) Tuesday
 - (C) Wednesday
 - (D) Thursday
66. What problem does the woman mention?
- (A) An appliance is too small.
 - (B) An employee is late.
 - (C) Some food items are damaged.
 - (D) Some meal prices are incorrect.
67. What does the woman say she will do this afternoon?
- (A) Go to a store
 - (B) Make a dessert
 - (C) Place an advertisement
 - (D) Print new menus
-
68. Why is the man in town?
- (A) To interview for a job
 - (B) To attend a convention
 - (C) To celebrate an anniversary
 - (D) To meet with some clients
69. Look at the graphic. How much will the man most likely pay?
- (A) \$2.00
 - (B) \$10.00
 - (C) \$30.00
 - (D) \$15.00
70. According to the woman, what is scheduled to happen this week?
- (A) Some maintenance work
 - (B) Some live entertainment
 - (C) A hotel opening
 - (D) A fare increase
-

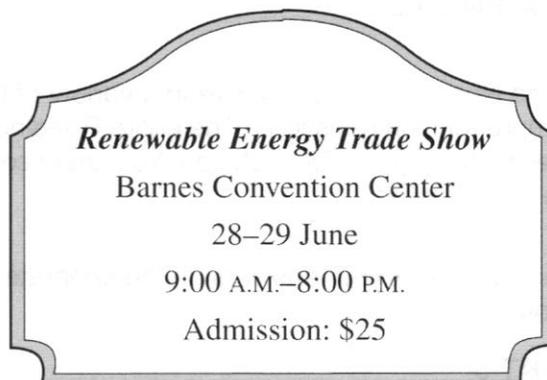
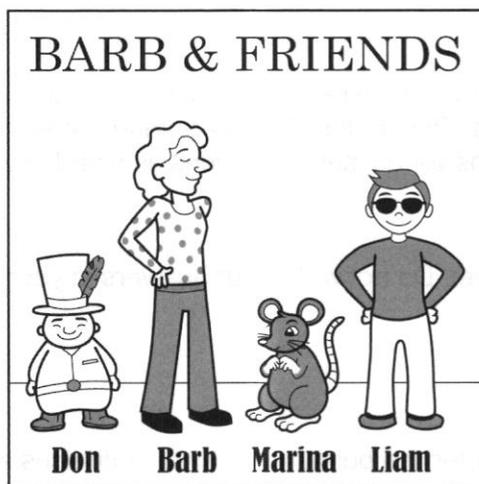
**PART 4**

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. Who is the speaker?
(A) A car mechanic
(B) A hotel receptionist
(C) A tour guide
(D) A bus driver
72. What will the listeners do at the main building?
(A) Provide some identification
(B) Choose some equipment
(C) Go over an itinerary
(D) Sign a contract
73. What does the speaker remind the listeners about?
(A) Snacks will be provided.
(B) Mobile phones should be turned off.
(C) Hours of operation have changed.
(D) A fee must be paid in advance.
-
74. Where does the speaker most likely work?
(A) At a medical clinic
(B) At a fitness center
(C) At a news agency
(D) At a post office
75. According to the speaker, what can the listener do at one o'clock?
(A) Register for a class
(B) Pick up an order
(C) Listen to a broadcast
(D) Speak to a manager
76. What does the speaker ask the listener to do?
(A) Give additional contact information
(B) Submit an extra fee
(C) Arrive early for an appointment
(D) Complete a survey
77. What is being celebrated?
(A) A business merger
(B) A grand opening
(C) A colleague's retirement
(D) A company's anniversary
78. According to the speaker, what did Ted Porter accomplish?
(A) He developed a unique prototype.
(B) He secured some important funding.
(C) He recruited many clients.
(D) He won an industry award.
79. What will the listeners most likely do next?
(A) Watch a movie
(B) Eat a meal
(C) Hear some music
(D) Ask some questions
-
80. What event is the speaker helping the listener plan?
(A) A directors meeting
(B) A birthday party
(C) A nature hike
(D) A recruitment fair
81. What makes the Lake Room popular?
(A) Its large size
(B) Its audiovisual setup
(C) Its good view
(D) Its accessible location
82. Why should the listener call Joe Morton?
(A) To plan for publicity
(B) To find out about catering
(C) To arrange for a guest speaker
(D) To consult about a seating plan
-



83. What is the speaker mainly discussing?
(A) A business trip
(B) A building renovation
(C) An advertising campaign
(D) A reimbursement policy
84. Why does the speaker say, "there's a bank near the hotel"?
(A) To suggest an alternative
(B) To correct a misunderstanding
(C) To express surprise
(D) To request a favor
85. What does the speaker say the listeners will do on Tuesday?
(A) Meet with an architect
(B) Take a factory tour
(C) Work on a prototype
(D) Hold a news conference
-
86. What will the speaker distribute to the listeners?
(A) Group photos
(B) Achievement certificates
(C) Parking passes
(D) Identification badges
87. What does the speaker say about employee work spaces?
(A) They can be decorated.
(B) They must be kept clean.
(C) They will be shared with other colleagues.
(D) They are on the third floor.
88. Why does the speaker say, "a group of us are going to dinner tonight"?
(A) To reject an assignment
(B) To extend an invitation
(C) To announce a completion date
(D) To point out an error
89. What is the broadcast mainly about?
(A) Buying clothes
(B) Creating recipes
(C) Choosing a bank
(D) Shopping for food
90. What does the speaker say is important for the listeners to do?
(A) Try a product
(B) Talk to a manager
(C) Make a list
(D) Install some software
91. How can the listeners enter a contest?
(A) By purchasing tickets
(B) By downloading episodes
(C) By posting to social media
(D) By visiting a store
-
92. What type of product is the speaker discussing?
(A) A coffee maker
(B) A rice cooker
(C) A microwave
(D) A blender
93. Why does the speaker mention the design team?
(A) They helped reduce costs.
(B) They worked additional hours.
(C) They created an innovative product.
(D) They conducted a successful training session.
94. What does the speaker imply when he says, "we released the model last week"?
(A) A product launch fell behind schedule.
(B) A project will need additional staff.
(C) He disagrees with a decision that was made.
(D) He anticipates that sales will improve.
-



95. What event is taking place?
(A) A film premiere
(B) An author workshop
(C) A store opening
(D) A book signing
96. Look at the graphic. Which character does the speaker say is the most popular?
(A) Don
(B) Barb
(C) Marina
(D) Liam
97. What will the listeners do next?
(A) Purchase a ticket
(B) Pose for a photograph
(C) Draw some sketches
(D) Look at some books
98. What problem does the speaker mention?
(A) Some fees are unexpected.
(B) Some deliveries are delayed.
(C) A location is already booked.
(D) A keynote speaker is unavailable.
99. Look at the graphic. What information needs to be changed?
(A) 28-29 June
(B) 9:00 A.M.
(C) 8:00 P.M.
(D) \$25
100. What does the speaker ask the listener to do?
(A) Design a flyer
(B) Mail an invoice
(C) Contact a printing company
(D) Review a budget

This is the end of the Listening test. Turn to Part 5 in your test book.

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Attendees should bring a ----- of the accounting report to Friday's meeting.
 (A) number
 (B) copy
 (C) message
 (D) figure
102. The increase in our domestic sales ----- quarter was more than we expected.
 (A) lastly
 (B) lasting
 (C) last
 (D) lasted
103. Although Ms. Chaikin and Mr. Wexler are not musicians -----, they proudly support the Fayville Symphony Orchestra.
 (A) they
 (B) them
 (C) theirs
 (D) themselves
104. All the narrow streets leading to the railroad depot are ----- for repaving this month.
 (A) allowed
 (B) scheduled
 (C) advanced
 (D) caused
105. Upon ----- at Califon Airport, please proceed to Kerrie Car Rental in Terminal G to pick up your vehicle.
 (A) arrive
 (B) arrives
 (C) arrival
 (D) arrived
106. Account managers at Stolzberg Company are trained ----- the use of the latest analytical tools.
 (A) up
 (B) out
 (C) by
 (D) on
107. Further measures to improve air quality in the Chicago processing plant ----- in October.
 (A) take
 (B) to take
 (C) be taken
 (D) will be taken
108. The ----- item on the agenda will be approving the venue for the company's end-of-year gathering.
 (A) next
 (B) busy
 (C) broad
 (D) high
109. Ms. Yamamoto's ideas have greatly improved the hiring ----- for new employees at Bensouk, Inc.
 (A) experienced
 (B) to experience
 (C) experiencing
 (D) experience

110. Summer interns are monitored -----, and those who excel are offered permanent positions.
(A) continuous
(B) continue
(C) continuously
(D) continuity
111. The finance department has written a ----- description of various cost-cutting options.
(A) detailed
(B) timed
(C) regulated
(D) sized
112. For Delento Bakery's tenth anniversary, ----- gave away free cookies to the first 50 customers.
(A) it
(B) what
(C) there
(D) who
113. Wilthorn Landscapes sells hardy plants that thrive in climates that are ----- dry.
(A) soon
(B) fast
(C) quite
(D) well
114. Dr. Garcia ----- everyone in the lab to a special dinner after the research project's successful conclusion.
(A) to treat
(B) treated
(C) treating
(D) was treated
115. ----- to the Milwaukee–Chicago train line are causing major delays for commuters.
(A) Standards
(B) Records
(C) Selections
(D) Disruptions
116. A comprehensive company profile allows for a more ----- interaction with potential clients.
(A) productivity
(B) production
(C) productive
(D) product
117. Since ----- was available to travel on such short notice, the seminar was rescheduled.
(A) another
(B) nobody
(C) anything
(D) several
118. *Toronto Fashion* is always looking for new writers to ----- to future issues of the magazine.
(A) explain
(B) gather
(C) accompany
(D) contribute
119. The new automobile tires perform ----- in a variety of weather and road conditions.
(A) dependable
(B) depend
(C) dependability
(D) dependably
120. The economic outlook for the manufacturing sector remains uncertain ----- strong growth last year.
(A) unless
(B) despite
(C) eventually
(D) whenever
121. ----- a fraction of the products sold at Ogden's Gifts are not made by local artisans.
(A) Only
(B) Less
(C) Enough
(D) Very
122. Because of unanticipated electrical repair work, all Corson Community Center events on Tuesday -----.
(A) will be canceled
(B) were canceling
(C) to cancel
(D) cancels
123. Review the ----- on the package carefully to ensure proper administration of the medicine.
(A) applications
(B) policies
(C) systems
(D) directions

124. Table Mountain Ceramics of Cape Town is located ----- view of its namesake peak.
(A) along
(B) toward
(C) within
(D) amid
125. Refunds can take up to three weeks, though incorrect charges are eligible for ----- reimbursement.
(A) affordable
(B) essential
(C) extended
(D) immediate
126. The menus provided have not met our -----, so Nectars Catering will no longer be a preferred vendor.
(A) expectant
(B) expectations
(C) expecting
(D) expects
127. ----- Ava Li was named top salesperson at Nye Furniture, Al Munn was a close second.
(A) In case
(B) As if
(C) While
(D) Whether
128. The invoice template can be ----- to accommodate changes in a company's pricing scheme.
(A) advised
(B) disposed
(C) counted
(D) modified
129. ----- Director Miura gives his approval, we will submit the proposal tomorrow.
(A) As far as
(B) Provided that
(C) Regardless of
(D) In addition to
130. ----- Amaxek's attendance policy, all employees should be at the office by 9 A.M.
(A) In the event that
(B) In accordance with
(C) In order that
(D) In front of

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following article.

CALGARY (4 November)—Lee Realty Associates has purchased the Blue Glen apartment complex, consisting of 76 two- and three-bedroom units. Because the site has not been ^{131.}----- maintained over the years, it now requires major work. ^{132.}----- The planned ^{133.}----- include new kitchens, floors, and appliances. In addition, new landscaping ^{134.}----- the complex with gardens and outdoor seating. All units should be ready by August of next year.

- 131.** (A) adequately
(B) watchfully
(C) exactly
(D) greatly
- 132.** (A) Rental applications are available at www.LeeRealty.ca.
(B) Lee Realty expects to spend \$3.5 million on renovations.
(C) The number of unoccupied units has decreased recently.
(D) There are several parks and recreation centers nearby.
- 133.** (A) properties
(B) improvements
(C) procedures
(D) utensils
- 134.** (A) provided
(B) was providing
(C) has been providing
(D) will provide

Questions 135-138 refer to the following memo.

To: All Servers
From: Louise Stevens
Date: 11 March
Re: Quarterly Cleaning Schedule

Attention: All Service Staff at Rosita's Steamboat, Cancun

At the end of each quarter, it is that we do a deep cleaning of the restaurant and kitchen.
135.

Participation is mandatory for all waitstaff. You your cleaning assignment later today.
136.

Cleaning shifts are approximately two hours long and will happen on Sunday, March 20, and Monday, March 21. . These will occur late in the evening on both of these dates.
137.

Please e-mail me directly, no later than 5 P.M. on Friday, if you prefer a different shift than the one to which you have been assigned; , it may not be possible to accommodate your request.
138.

Thank you in advance,

Louise Stevens, Manager

- 135.** (A) customary
(B) expansive
(C) intensive
(D) anticipatory

- 138.** (A) similarly
(B) therefore
(C) otherwise
(D) overall

- 136.** (A) received
(B) have received
(C) had received
(D) will be receiving

- 137.** (A) Wednesday shifts are usually the most popular option.
(B) The shifts will take place when the restaurant is closed.
(C) Servers who prefer to skip the cleaning shifts should file a written request.
(D) Extended cleaning shifts are available every day of the week.

Questions 139-142 refer to the following Web page.

Yabbapay is a Web-based system that allows businesses to send invoices to customers electronically. Through our application, businesses can send, track, and manage ----- invoice. Yabbapay even sends reminders automatically if a payment is overdue. **139.**

Customers pay the invoices by ----- an account with Yabbapay that links their bank account or credit card to their Yabbapay account. ----- . Instead, the originating business is billed just 0.5% of the transaction. **140.**

No special ----- is required. That means businesses and customers can start using the Yabbapay application today. **141.**

- 139.** (A) each
(B) most
(C) whose
(D) other
- 140.** (A) established
(B) establishment
(C) establishing
(D) establish
- 141.** (A) Partial payments can also be accepted.
(B) We accept twenty different currencies.
(C) The invoices have a professional look.
(D) There is not a monthly fee for the service.
- 142.** (A) route
(B) equipment
(C) attire
(D) collection

Questions 143-146 refer to the following letter.

March 9

Nadine Boileau, Marketing Manager
Sundial Bank, Inc.
450 21st Street
Rosedale, Louisiana 70772

Dear Ms. Boileau,

For the past three years, Sundial Bank has been instrumental in helping the Arts Council of Rosedale bring the annual Jazz Festival to our town. We would be delighted to have your company's participation -----.
143.

This year's Jazz Festival will take place on the afternoon of August 16. Sponsorship is a great way both to ----- live music and to be noticed by potential customers. Please see the enclosed document for an overview of the ----- sponsorship opportunities.
144.
145.

Today people often listen to recorded music using personal devices, effectively isolating them from each other. ----- . Thank you for considering helping this effort to strengthen our town's sense of community.
146.

Sincerely,

Derek Berard
Arts Council of Rosedale
Enclosure

- 143.** (A) before
(B) again
(C) now
(D) anyway

- 144.** (A) believe
(B) examine
(C) spend
(D) support

- 145.** (A) first-time
(B) international
(C) corporate
(D) individual

- 146.** (A) Our event brings people together to enjoy live music at the festival.
(B) In this case, we have three companies sponsoring the festival this year.
(C) To get the event started, a local band will perform at 12:30 P.M.
(D) Additionally, your company's logo would be featured in all promotional materials.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following advertisement.



Hayworth Market

Summer Sale: July 1–30

We grow everything right here on our farm. Look in the Falls Creek newspaper for a coupon good for 10% off any single item over \$10.00.

Apple cider: \$2.50 for one gallon

Blueberries: \$2.35 per carton

Fruit pie (assorted varieties): \$9.50 each

Tomato plant: \$10.50 each

Visit us Tuesday–Sunday, 9 A.M.–6 P.M.
102 Sellar Road, Falls Creek, PA 15840

147. What is indicated about Hayworth Market? 148. What item can be purchased at a discount?
- (A) It sells food grown locally. (A) A gallon of apple cider
 - (B) It has several stores. (B) A carton of blueberries
 - (C) It features a sale every month. (C) A fruit pie
 - (D) It is open daily. (D) A tomato plant

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Questions 149-150 refer to the following invitation.

University of Doylestown
Office of Alumni Relations



University of Doylestown Alumni Discussion Series

Join fellow University of Doylestown graduates for lunch
and a lively discussion at the following event:

"Critical Balance: Aligning Economy and Environment in the 21st Century"
Dr. Roberta Saucier-Barnes

Tuesday, April 16
Noon to 2:00 P.M.
Clemens Memorial Center, Room 128

Reserve a seat at www.alumni.ud.edu/saucier-barnes.
Participation for alumni is free. Guest passes are available for \$12 per person.

- 149.** To whom was the invitation most likely sent?
- (A) University graduates
 - (B) College professors
 - (C) Event organizers
 - (D) Student prize winners
- 150.** What are recipients of the invitation asked to do?
- (A) Organize the next talk
 - (B) Bring a guest
 - (C) Donate \$12.00
 - (D) Register online

Questions 151-153 refer to the following notice.

To Our Patients:

In order to provide the highest level of care, we have adopted some general policies. — [1] —. We are dedicated to staying on schedule, so please be on time for your appointment. We recommend arriving ten minutes early in case any forms need to be completed. — [2] —. If you need to change your appointment, please notify us at least 24 hours in advance. — [3] —. If you have an urgent problem, we suggest that you call our office immediately so we may see you as soon as possible. — [4] —. Please note that all payments are due at the time of service. Thank you for your cooperation.

151. Where would this notice most likely be found?
- (A) In a beauty salon
 - (B) In a medical office
 - (C) In a travel agency
 - (D) In a bank
152. What is indicated about appointments?
- (A) They will be canceled if someone is more than ten minutes late.
 - (B) They can be rescheduled by filling out a form.
 - (C) They will be confirmed 24 hours in advance.
 - (D) They can be made on short notice in case of emergency.
153. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- “Otherwise, a fee may apply.”
- (A) [1]
 - (B) [2]
 - (C) [3]
 - (D) [4]

Questions 154-155 refer to the following e-mail.

E-mail

To: All Employees

From: Angie Mann

Date: October 21

Subject: Software Download

Dear Employees:

As you know from previous e-mails, the new software download will take place this weekend. You will not be able to use your company e-mail from 8 p.m. on Friday. You will have access again beginning at 7 a.m. on Monday morning. Do not shut down your computer when you leave on Friday.

If you have any questions about the information covered here, please contact the Information Technology department by calling 555-0100 or by sending an e-mail to IT@channeldesignservices.com.

Thank you,

Angie Mann
Director of Information Technology
Channel Design Services

154. What is the purpose of the e-mail?

- (A) To cancel a meeting
- (B) To give information about a process
- (C) To apologize for an outage
- (D) To request some feedback

155. What are employees asked to do on Friday?

- (A) Leave their computers turned on
- (B) Send an e-mail to Ms. Mann
- (C) Take their laptop computers home
- (D) Change their passwords

Questions 156-157 refer to the following text-message chain.

Emilie Nowak [4:52 P.M.]

Hello, Hiroshi. The new double-size and king-size sheets are setting sales records. We can't keep them in stock! How quickly can you send 150 meters of the cotton floral design?

Hiroshi Taka [4:53 P.M.]

Hey, Emilie. That is great to hear. Would three weeks from today work for you?

Emilie Nowak [4:55 P.M.]

Actually, we are almost sold out! Two weeks would be a lot better. I could also use about 40 meters of that lovely palm-tree pattern to make pillowcases.

Hiroshi Taka [4:57 P.M.]

OK. I'll see what I can do.

Emilie Nowak [4:59 P.M.]

Thanks.

TEST 2

156. Where does Mr. Taka probably work?

- (A) At a fashion design school
- (B) At an advertising agency
- (C) At a fabric manufacturer
- (D) At an interior decorating shop

157. At 4:57 P.M., what does Mr. Taka most likely mean when he writes, "I'll see what I can do"?

- (A) He will try to rush a shipment.
- (B) He will order additional pillowcases.
- (C) He will fill a request for flowers.
- (D) He will plan to visit in a couple of weeks.

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Questions 158-160 refer to the following Web page.

http://www.grassleyinn.com/home

Grassley Inn

[Home](#) [Rooms](#) [Reservations](#) [Specials](#)

Welcome to the Grassley Inn! Our cozy bed-and-breakfast sits close to Lake Lamand by one of the most beautiful national parks. We are surrounded by a number of historic sites and lovely hiking trails.

For years we dreamed of creating a relaxing retreat for travelers looking to escape the busy city. In honor of our ten-year anniversary, we want to thank the many guests who have helped make our dream a reality. We are pleased to offer reduced rates throughout the months of September and October. Refer to the Specials tab for details.

All room rates include a full complimentary breakfast in our café, free wireless Internet, and on-site parking. New this year, our dining room menu has been expanded to include evening meals for our guests.

We hope to see you soon!

John and Margaret Grassley

- 158.** What is a purpose of the Web page?
- (A) To describe a historic building
 - (B) To provide driving directions
 - (C) To announce a grand opening
 - (D) To advertise a special deal
- 159.** The word "honor" in paragraph 2, line 2, is closest in meaning to
- (A) courtesy
 - (B) recognition
 - (C) privilege
 - (D) payment
- 160.** What is indicated about the Grassley Inn?
- (A) The dining room has just been renovated.
 - (B) There is a fee for Internet access.
 - (C) Dinner service was recently added.
 - (D) It is in a busy urban location.

Questions 161-163 refer to the following form.

DESROSIERS AND DAMMLER
22 Newgate Street
York YO1 7LX
T: 1904 5551200

Order Form

Contact Name: Adila Karimi **E-mail:** karimi@tawfeeklaw.co.uk
Company Name: The Tawfeek Law Group **Delivery Date**
Event: Business Lunch **and Time:** 2 November, 12:15 P.M.
Phone: 1904 5556440
Delivery Address: 4 Orchard Square
York YO1 8AD

Item	Quantity	Unit Price	Price
Sandwich Platter (feeds 20)	1	£50.00	£50.00
Vegetable Tray	1	£30.00	£30.00
Dessert Tray	2	£10.00	£20.00
Service (a set of utensils, plate, cup, napkin)	20	£0.50	£10.00
			Total: £110.00

Bill to: The Tawfeek Law Group **Date:** 29 October
4 Orchard Square
York YO1 8AD
Order taken by: Tayyib Samara

161. What type of business is Desrosiers and Dammler?
- (A) A beverage manufacturer
 - (B) A law firm
 - (C) A grocery store
 - (D) A catering company
162. How many people are expected to attend the event?
- (A) 10
 - (B) 20
 - (C) 25
 - (D) 30
163. What is most likely true about the event?
- (A) It is a celebration dinner.
 - (B) It is being organized by Tayyib Samara.
 - (C) It will be held at Tawfeek's facilities.
 - (D) It will take place on October 29.

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Questions 164-167 refer to the following e-mail.

E-mail

From: Laila Varma <lvarma@pandpbooks.com>
To: Abena Atuegbu <aatuegbu@mail.com>
Subject: Reading at Prose and Poetry Books
Date: April 20

Dear Ms. Atuegbu,

We are thrilled to have you join us this Saturday, April 25, for a reading from your debut novel *One Hundred Little Dreams*. Prose and Poetry Books has a long history of hosting literary events, and we have an engaged, book-loving local community. — [1] —.

I believe our assistant, Alex Olsen, has forwarded your travel itinerary and train tickets. I'll be meeting you at the station when you arrive at 4:30 P.M. — [2] —. The reading from your two selections will begin at 6 P.M., and I estimate it will last approximately 30 minutes. We usually allow another 30 minutes for questions and for book signing, but given our RSVP count so far, we're expecting a large crowd. If you are willing to stay until you've signed every book, I know our patrons will be very appreciative. — [3] —.

I was happy to hear through Alex that you will be available to join me and Thomas McLane, our executive director, for dinner after the event. — [4] —. We should have plenty of time for a relaxed meal before your 9:30 P.M. return train.

Please let me know if you have any questions. We're all looking forward to Saturday!

All the best,

Laila Varma, Director of Marketing
Prose and Poetry Books

- 164.** Why was the e-mail sent to Ms. Atuegbu?
- (A) To provide details about her visit
 - (B) To invite her to make a presentation
 - (C) To give her notice of the publication of a book
 - (D) To inform her that the time of an event has changed
- 165.** Why is the bookstore expecting a large crowd at the event?
- (A) It was advertised in a local newspaper.
 - (B) Dinner will be offered that evening.
 - (C) Many people have already registered.
 - (D) There is no cost to attend the reading.
- 166.** At what time is the event scheduled to start?
- (A) 4:30 P.M.
 - (B) 6:00 P.M.
 - (C) 7:00 P.M.
 - (D) 9:30 P.M.
- 167.** In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- "There is a lovely restaurant just down the street from our bookstore."
- (A) [1]
 - (B) [2]
 - (C) [3]
 - (D) [4]

Business Spotlight: Speedy Printing

When Mark Mkhize first arrived in Johannesburg a decade ago, he needed money. He had left his hometown of Ermelo to study business at university but quickly realized that he needed a job, too. So he found part-time work helping to set up events at hotels, where he was struck by the volume of printed materials he encountered.

“I saw all these conference brochures, job fair announcements, and concert posters,” said Mr. Mkhize. “I started thinking that maybe I should get into this business myself.”

Seeing an opportunity, Mr. Mkhize saved enough money to start a small printing company, Speedy Printing. It took time, however, for him to build a steady

business. “I had to knock on a lot of doors in the neighborhood,” he said.

Mr. Mkhize also depended on business contacts he had made in his years in the tourism industry, as well as friends from university. Frederick Grobler, manager of the Fifth Street Queen Hotel, sent work to Speedy Printing and recommended the firm to other local businesses.

“I had only known him casually when we were students, but he really helped me out,” said Mr. Mkhize of Mr. Grobler. “As soon as I got his hotel as a client, other hotels signed on. From there I picked up some museums and local sport teams, and just recently I signed a contract to do regular work for the airport.”

168. Why did Mr. Mkhize first go to Johannesburg?
- (A) To attend university
 - (B) To promote a concert
 - (C) To apply for a hotel job
 - (D) To participate in a conference
169. What did Mr. Mkhize notice about the events where he worked?
- (A) They were very loud.
 - (B) They attracted many visitors.
 - (C) They were not widely advertised.
 - (D) They used a lot of printed materials.
170. Who is Mr. Grobler?
- (A) A travel agent
 - (B) A hotel manager
 - (C) A building contractor
 - (D) A university administrator
171. What is suggested about Speedy Printing?
- (A) Its focus is on museums.
 - (B) Its business is expanding.
 - (C) It has an office in the airport.
 - (D) It has moved out of Johannesburg.

Questions 172-175 refer to the following text-message chain.

Anne Phillips (10:24 A.M.)

Hi team, we have an urgent issue. I just received a voice-mail message from Sylvie Joussain, the customer at 1402 Maple Street, about an order of wood flooring. Before I return her call, can you fill me in on the details of that order and delivery?

Dwight Stolzfoos (10:25 A.M.)

Our warehouse sent the materials there on Friday.

Timothy Hu (10:26 A.M.)

I'm in the warehouse. Let me check the database for more details on the order.

Dwight Stolzfoos (10:32 A.M.)

Our documents show a delivery of five boxes of Brazilian Pecan wood flooring to 1402 Maple Street.

Timothy Hu (10:33 A.M.)

According to the database, the order was for five boxes of Natural Red Oak wood flooring.

Anne Phillips (10:37 A.M.)

Here's what you can do, Dwight. Send the truck to 1402 Maple Street to pick up the wrong wood. I'll call the customer. The installation is scheduled for May 4. We need to move quickly on this.

Timothy Hu (10:38 A.M.)

I think I see the problem. The Brazilian Pecan was for 1204 Maple Lane, not 1402 Maple Street.

Anne Phillips (10:41 A.M.)

All right, I'll reach out to that customer too. Will you and Dwight figure out how this happened so we can avoid it in the future?



172. Why most likely did Ms. Jousain call Ms. Phillips?
- (A) To report a delivery error
 - (B) To schedule a repair service
 - (C) To inquire about a damaged product
 - (D) To complain about Ms. Phillips' coworker
173. What does Ms. Phillips instruct Mr. Stolzfoos to do?
- (A) Send a truck to the warehouse
 - (B) Locate an order on the database
 - (C) Bring a flooring sample to a customer
 - (D) Pick up flooring at a customer's house
174. At 10:37 A.M., what does Ms. Phillips most likely mean when she writes, "We need to move quickly on this"?
- (A) The correct materials must arrive before a deadline.
 - (B) Leftover flooring must be removed immediately.
 - (C) A new warehouse location must be found soon.
 - (D) New delivery staff must be hired right away.
175. What will Ms. Phillips most likely do next?
- (A) Check the database
 - (B) Drive to 1402 Maple Street
 - (C) Make phone calls to customers
 - (D) Schedule a meeting with her colleagues

Questions 176-180 refer to the following Web page and e-mail.

The screenshot shows a web browser window with the address bar containing <http://www.cwbg.gi/ourdoctors>. The navigation menu includes 'Home', 'Our Services', 'Our Doctors' (which is underlined), and 'News'. The main content area features the following text:

Meet the Staff at the Centre for Well-Being, Gibraltar, South District

Paulo Souza, MD, Pediatric Nutritionist: Specializing in food allergies and the promotion of positive eating habits in children to support healthy development.

Wendy Barros, MD, Integrative Physician: Expert in holistic health with specializations in nutrition, botanical medicine, and relaxation techniques.

Ana Vallejo, Doctor of Physical Therapy: Focusing on muscle balance, strengthening techniques, and reflexology.

To make an appointment or for questions regarding fees and services, please contact Stuart Isola at sisola@cwbg.gi, or call +350 200 16001. Appointments are available Monday through Friday from 9 A.M. until 4 P.M. We look forward to assisting you!

The screenshot shows an email interface with the following header information:

From: Stuart Isola
To: Jane Borrell
Date: 12 March
Subject: Workload inquiry

The body of the email contains the following text:

Dear Ms. Borrell,

The South District branch anticipates the need for a part-time physical therapist for approximately six weeks at the start of June. Our physical therapist, who works about twelve hours per week, will be leaving for a short-term sabbatical to teach a course overseas. Is there a possibility that one of your part-time therapists at the North District centre could pick up the appointments that we have already scheduled? The individual would also need to be available for after-hours telephone inquiries from our clients, which are common.

Please share this information with the therapists at your branch. Anyone interested in covering these extra hours should contact me directly at sisola@cwbg.gi.

Best,

Stuart Isola, Office Manager

176. What is the purpose of the Web page?
- (A) To promote healthy lifestyle habits
 - (B) To announce a new clinic opening
 - (C) To highlight professional specializations
 - (D) To list anticipated job opportunities
177. What is true about the Centre for Well-Being?
- (A) It trains health-care professionals.
 - (B) It lists fees on its Web site.
 - (C) It does not employ full-time staff.
 - (D) It does not offer evening appointments.
178. According to the e-mail, what is one duty that needs to be performed?
- (A) Teaching a course
 - (B) Scheduling appointments
 - (C) Answering client questions by phone
 - (D) Recruiting a new office manager
179. Who will be working abroad?
- (A) Wendy Barros
 - (B) Ana Vallejo
 - (C) Stuart Isola
 - (D) Jane Borrell
180. In the e-mail, the word “covering” in paragraph 2, line 2, is closest in meaning to
- (A) substituting for
 - (B) spreading
 - (C) traveling
 - (D) protecting from

Questions 181-185 refer to the following memo and budget.

MEMO

To: Managers
From: Sean Cumiskey
Date: 29 August
Subject: Marketing Opportunity

As you know, our products are sold throughout Europe, and while gaining a bigger market share here is possible, European markets are already crowded with our competitors. Thus, I would like to see Haddix Bicycle Accessories expand to the Americas and Asia. This major decision will not be executed without extensive preparation and is more than a year away from being implemented. On the other hand, we have an immediate opportunity about which I would like to receive your input.

Despite establishing ourselves in the market over the past five years, we have not as yet sponsored a bicycling event. Recently, Birgit Hofer, the marketing director of the Saalbach Bicycle Tour, approached me about sponsoring its inaugural race, to be held next June in Amsterdam. There are several levels of sponsorship, but the minimum commitment is €20,000. Ms. Hofer will be here on 15 September at 10:00 A.M. to give a presentation on the benefits of participating, after which she will join us for lunch. In the days following we will discuss whether this is an opportunity that Haddix Bicycle Accessories should pursue. As it may have an impact on our ability to spend on other marketing efforts, I encourage all of you on the management team to share your frank opinions.

MARKETING BUDGET—HADDIX BICYCLE ACCESSORIES

Item	Quarter 1	Quarter 2	Quarter 3	Quarter 4
Broadcast advertising	—	—	—	—
Print advertising	€2,500	€5,000	€4,000	€10,000
Mail-order catalogs	€3,000	€3,000	€3,000	€3,000
Online marketing	€1,900	€3,000	€1,090	€5,000
Events and sponsorships	—	€20,000	—	—
Travel	—	€6,000	—	—

- 181.** Why did Mr. Cumiskey send the memo?
- (A) To ask staff members to submit budgets
 - (B) To inform managers about a marketing opportunity
 - (C) To request information about competitors
 - (D) To report on profits overseas
- 182.** What is stated about the Saalbach Bicycle Tour?
- (A) It will take place in Asia.
 - (B) It is a new event.
 - (C) It offers a top prize of €20,000.
 - (D) It will be a five-day race.
- 183.** What is suggested about Haddix Bicycle Accessories?
- (A) It is promoting a new brand of bicycles.
 - (B) It has been in business for two years.
 - (C) It decided to sponsor a bicycle tour.
 - (D) It arranges travel excursions for corporate groups.
- 184.** What is indicated about the mail-order catalogs budget item?
- (A) Funding for it will remain steady for the year.
 - (B) It will receive more funding this year than last year.
 - (C) This is the first time funding will be available for it.
 - (D) It will receive the most funding in quarter 4.
- 185.** What budget item will not be funded?
- (A) Television advertising
 - (B) Magazine advertising
 - (C) Promotional events
 - (D) Trip expenditures

Questions 186-190 refer to the following advertisement, e-mail, and book cover.

KUVAR CREATIVE
www.kuvarcreative.ca
416-555-0108

Kuvar Creative's team of professional artists and illustrators can help you realize your next project. Whether you are designing a logo, decorating a T-shirt or book cover, or creating an eye-catching Web site, we have the expertise to transform your ideas into beautiful images. Repeat customers always enjoy 10 percent off our design services.

We would love to chat with you about your upcoming project. Give us a call or e-mail us the details. Also feel free to drop by our new offices in downtown Toronto. Our client lounge houses a permanent display of design work from some of our more famous projects to help inspire you.

E-Mail Message

To: preetsingh@kuvarcreative.ca
From: o.a.little@qzmail.com
Date: 12 October
Subject: Book design

Hi, Preet. I have a new book coming out, and I'd like your help designing a book cover. This is an addition to my *Influencing Others in Business* series, so the general theme and color of the design should be similar to the other two covers you've done. The details for this book can be found below. Please note that, unlike in the past, I have a coauthor.

Title: *Influencing Others in Business: Recruiting and Motivating Top Talent*

Authors: Olivia Little and Philip Rider

I have an appointment with my publisher, University Press, on 5 November to print a proof of the book. Could you please provide me with a draft of the cover by 28 October so we have time to make any changes if necessary?

Thanks,

Olivia Little

From the founder of Mox International and best-selling author of
Influencing Others in Business: Being a Leader

***Influencing Others in Business:
Recruiting and Motivating Top Talent***



By Olivia Little

“The most innovative techniques for business leaders out there.”
~Harold Dodge, author of *The Persuasive Businessperson*



186. What is a service offered by Kuvar Creative?
- (A) Text editing
 - (B) Book publishing
 - (C) Picture framing
 - (D) Web site design
187. According to the advertisement, why should clients visit the Kuvar Creative office?
- (A) To sign a contract
 - (B) To submit a proposal
 - (C) To meet with a designer
 - (D) To view samples of work
188. What is suggested about Ms. Little's order?
- (A) It will be put on display.
 - (B) It will receive a discount.
 - (C) It includes two printed books.
 - (D) It was submitted through a Web site.
189. What information was mistakenly left off the book cover?
- (A) A subtitle
 - (B) The retail price
 - (C) The name of a coauthor
 - (D) A celebrity endorsement
190. What does the book cover indicate about Ms. Little?
- (A) She wrote *The Persuasive Businessperson*.
 - (B) She started her own company.
 - (C) She works with Harold Dodge.
 - (D) She is a professor at a university.

Questions 191-195 refer to the following article, Web page, and e-mail.

Organic Dream Comes True

VIRGINIA BEACH (Sept. 2)—Thirty years ago, Archana Misra dreamed of making organic groceries easily accessible for all. She spent ten years finding investors to lend her the money for her first store while she worked as a hospital nutritionist, advising people on their food choices.

“I was always working,” Ms. Misra explained. “Thankfully, my friends and family supported my dream.”

Those early efforts have surely paid off: Full Future Organics is now a successful chain of grocery stores. The four stores have seen exponential growth and Misra has become a star among food aficionados with her widely praised magazine, *Well-Seasoned Organics*.

In the past year, Full Future Organics

has gone beyond groceries and added special features to each location. The Virginia Beach and Norfolk stores were expanded to include open kitchens that offer weekly cooking classes. Last month, the Alexandria location opened a restaurant, Future Plate, located next to the grocery store. The trendy eatery serves upscale dishes in a casual atmosphere, and it has already received rave reviews. Finally, the Richmond store added a bath-and-beauty section. It sells a wide variety of organic products, including shampoos and soaps that are made in-house.

Full Future Organics does not plan on stopping there. Misra and her team are currently working out the logistics of an online grocery store that would service customers throughout Virginia.

http://www.fullfutureorganics.com/joblistings

Home About Us Locations **Jobs** Contact Us

Positions Available

Full Future Organics is currently seeking qualified, motivated employees. Click the job title for a full description of the position.

Senior Account Manager (16Q): Manage a portfolio of more than 25 relationships with food vendors and research new and emerging organic product lines.
(5 years of experience required)

Assistant Manager (42H): Assist with daily operations of the store, supervise store employees across departments, and participate in hiring and training store staff.
(3 years of experience required)

Cosmetic Chemist (21D): Work with the marketing team to research and develop natural products for Full Future’s bath-and-beauty line.
(4 years of experience required)

Sous Chef (17A): Work with our head chef to create unique, seasonal menus and oversee all kitchen operations, including hiring and training staff.
(4 years of experience required)

To:	annabeth.thompson@fullfuture.com
From:	mmarazzi@93mail.com
Date:	October 1
Subject:	Job listing
Attachment:	📎 mmarazzi résumé

Dear Ms. Thompson:

I am writing to apply for the position at Future Plate. Over the past ten years, I've worked my way up from dishwasher to culinary expert. My attached résumé outlines my extensive education and experience. In particular, I have spent the past three years planning menus and managing day-to-day operations for a catering company, which included supervising a staff of ten. I have also contributed recipes to various cooking magazines.

I am currently an instructor at the award-winning Riverdale Culinary Academy. I would welcome the opportunity to use this background to facilitate staff trainings.

I look forward to speaking with you about my qualifications.

Sincerely,

Marco Marazzi

- 191.** What is the purpose of the article?
- (A) To profile a successful business
 (B) To highlight a trend in food preparation
 (C) To advertise employment opportunities
 (D) To describe the benefits of organic food
- 192.** What does the article indicate about Ms. Misra?
- (A) She used to work in a hospital.
 (B) She studied to be a loan officer.
 (C) She bought a business from a friend.
 (D) She prefers to shop for groceries online.
- 193.** What location is most likely hiring a cosmetic chemist?
- (A) Norfolk
 (B) Richmond
 (C) Alexandria
 (D) Virginia Beach
- 194.** What is indicated about Mr. Marazzi?
- (A) He has written a book.
 (B) He has won several awards.
 (C) He has teaching experience.
 (D) He founded a culinary school.
- 195.** For what position is Mr. Marazzi most likely applying?
- (A) 16Q
 (B) 42H
 (C) 21D
 (D) 17A

Questions 196-200 refer to the following Web page, e-mail, and form.

The screenshot shows a web browser window with the address bar containing <http://www.hartford.com/HGS>. The page features the Hartford logo on the left and a navigation menu with links for Home, Rental Rates, Contact Us, and Registration. The main content area is titled "THE HARTFORD HOME AND GARDEN SHOW RENTAL RATES" and lists booth and equipment rental fees for the Hauck Convention Center from April 12-14.

Hartford

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Registration

**THE HARTFORD HOME AND GARDEN SHOW
RENTAL RATES
Hauck Convention Center
April 12-14**

Booth Rental Fees
Corner Booth: \$600 Interior Booth: \$500
Booths are equipped with a sign displaying your company name and one electrical outlet. Extension cords are not provided. Returning exhibitors will be assigned to a preferred booth location.

Equipment Rentals
Tables: \$40 each Chairs: \$7 each
Projectors: \$60 each Additional outlets: \$50 each

These items must be requested on your registration form. Exhibitors may bring their own tables, chairs, and projectors if desired.

Early registration for returning exhibitors begins January 15. General registration begins February 1. Don't delay!

The screenshot shows an email interface with the following details:

To: Undisclosed List
From: Jerry Peppler <jpeppler@hartford.com>
Date: February 28
Subject: Only a few spots left!

Dear business owner:

The Hartford Home and Garden Show will be here before you know it. Get exposure to over 5,000 potential clients! Still undecided? Consider what some of our past exhibitors have said in their feedback.

"Last year, we obtained over 600 high-quality leads that led to a 23% increase in business." Kyra Hall, Anders Fencing

"This show is the only marketing I do every year because I get enough great clients to keep me busy all season." Celina Olszewska, Kammon Landscape Design

"I sell more paintings at this show than the rest of the year combined." Claude Aris, Aris Fine Arts

Don't miss out! Visit www.hartford.com/HGS for more information.

Jerry Peppler
Marketing Director

http://www.hartford.com/HGS/registration



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THE HARTFORD HOME AND GARDEN SHOW
April 12–14
Registration Form

Contact name: Ruby Pollard

Contact phone number: 860-555-0187

Company name: Rowe Seed Company

Product: Wholesale seeds, including vegetable, herb, sprouting, and wildflower

Type of booth: Interior

Number of booths: 1

Number of tables: 0

Number of chairs: 0

Additional requests: One additional outlet

196. According to the Web page, what does the booth rental fee include?
- (A) Chairs
 (B) Extension cords
 (C) A table
 (D) A sign
197. What is the purpose of the e-mail?
- (A) To announce a schedule change
 (B) To introduce new sponsors
 (C) To attract more exhibitors
 (D) To confirm a company's name
198. What is stated about the Hartford Home and Garden Show?
- (A) It draws more than 5,000 attendees.
 (B) It is being held for the first time.
 (C) It is free to the public.
 (D) It includes a speech by Mr. Peppler.
199. What is most likely true about Ms. Olszewska?
- (A) She rented several projectors.
 (B) She was given a preferred booth assignment.
 (C) She worked for Anders Fencing.
 (D) She bought paintings from Aris Fine Arts.
200. What additional fee will appear on Ms. Pollard's invoice?
- (A) \$7
 (B) \$40
 (C) \$50
 (D) \$60

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.

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