

TEST 1



CD 1
11-92

LISTENING TEST p.30

READING TEST p.42

* 解答用紙は本誌 p.112 の後ろに綴じ込まれています。

実際のテストでは問題用紙の裏側に、以下のようなテスト全体についての指示が印刷されています。この指示を念頭においてテストに取り組みましょう。

General Directions

This test is designed to measure your English language ability. The test is divided into two sections: Listening and Reading.

You must mark all of your answers on the separate answer sheet. For each question, you should select the best answer from the answer choices given. Then, on your answer sheet, you should find the number of the question and fill in the space that corresponds to the letter of the answer that you have selected. If you decide to change an answer, completely erase your old answer and then mark your new answer.

訳

全体についての指示

このテストはあなたの英語言語能力を測定するよう設計されています。テストはリスニングとリーディングという2つのセクションに分けられています。

答えは全て別紙の解答用紙にマークしてください。それぞれの設問について、与えられた選択肢から最も適切な答えを選びます。そして解答用紙の該当する問題番号に、選択した答えを塗りつぶしてください。答えを修正する場合は、元の答えを完全に消してから新しい答えをマークしてください。



LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 1

Directions: For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



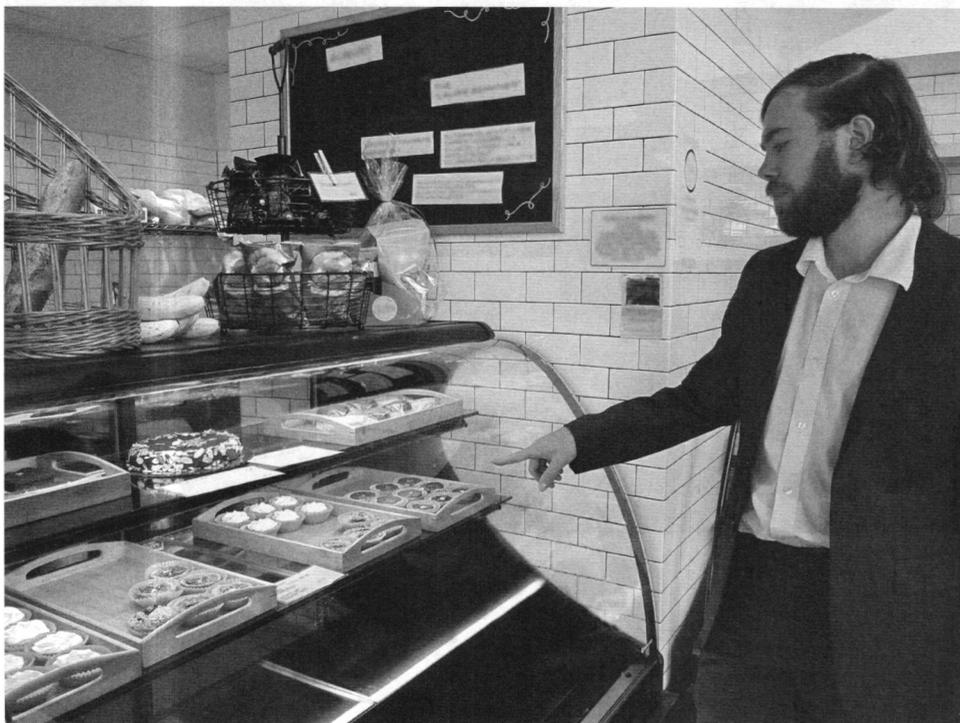
Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.



1.



2.



GO ON TO THE NEXT PAGE

3.



4.





5.



6.



GO ON TO THE NEXT PAGE 

**PART 2**

Directions: You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
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24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

**PART 3**

Directions: You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

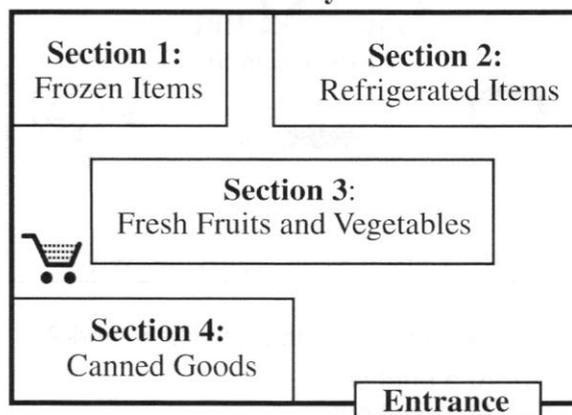
32. Where does the woman work?
(A) At a restaurant
(B) At a dry cleaning shop
(C) At a dentist's office
(D) At a delivery service
33. According to the man, what is the problem?
(A) A bill is incorrect.
(B) An item is broken.
(C) A consultation was canceled.
(D) An order form was misplaced.
34. What will the woman most likely do next?
(A) Post a job announcement
(B) Confirm some information
(C) Take a lunch break
(D) Check some inventory
-
35. What type of business do the speakers most likely work for?
(A) A renovation company
(B) A manufacturing plant
(C) An advertising agency
(D) A delivery service
36. What does the woman suggest doing?
(A) Administering a survey
(B) Creating a portfolio
(C) Offering workshops
(D) Purchasing some machinery
37. Who does the man want to hire?
(A) A driver
(B) A photographer
(C) A Web developer
(D) A technician
-
38. What problem does the man mention?
(A) There has been a payroll error.
(B) Some staff have not received an e-mail.
(C) Several files have disappeared.
(D) A room has been double-booked.
39. According to the woman, what recently happened?
(A) Some software was updated.
(B) Some offices were remodeled.
(C) A manual was printed.
(D) A security policy was adopted.
40. What does the man offer to do?
(A) Rearrange some furniture
(B) Fill out an application
(C) Reschedule a meeting
(D) Revise some slides
-
41. What have some employees volunteered to do?
(A) Organize a company celebration
(B) Donate funds to a charity
(C) Give a tour of a factory
(D) Clean up a beach
42. What does the woman say has changed about an event?
(A) The number of participants
(B) The price of a meal
(C) The start time
(D) The location
43. According to the man, what will the volunteers need to do?
(A) Register online
(B) Bring some gloves
(C) Submit work receipts
(D) Take public transportation



44. Where does the man most likely work?
(A) At a manufacturing facility
(B) At an advertising agency
(C) At an automobile repair shop
(D) At a mobile phone store
45. What does the woman say she is going to do tomorrow?
(A) Prepare a presentation
(B) Place a shipping order
(C) Go on a business trip
(D) Sample a new product
46. Why does the woman say, "I'm already on my way there"?
(A) To reassure the listener
(B) To reject a suggestion
(C) To express excitement
(D) To complain about a decision
-
47. What will the man do this week?
(A) Receive training
(B) Meet with an investor
(C) Order supplies
(D) Hang promotional signs
48. Where do the speakers most likely work?
(A) At a clothing store
(B) At a travel agency
(C) At a restaurant
(D) At a movie theater
49. What does the woman like about using tablet computers?
(A) They are not heavy.
(B) The touch screens are easy to use.
(C) The speakers are high quality.
(D) They automatically shut off.
-
50. What did the man recently do?
(A) He opened a shop.
(B) He published an article.
(C) He graduated from a university.
(D) He attended a city council meeting.
51. Why did the woman stop by a business?
(A) To conduct an inspection
(B) To explain the terms of a contract
(C) To provide details about a city tour
(D) To invite the man to join an organization
52. According to the woman, what is available on a Web site?
(A) A photo gallery
(B) An event calendar
(C) A registration form
(D) A list of fees
-
53. Who is Katherine?
(A) A personal chef
(B) A marketing executive
(C) An accountant
(D) A nutritionist
54. What does the man ask Katherine about?
(A) Scheduling an appointment
(B) Volunteering for a task
(C) Signing up for a membership
(D) Participating in a competition
55. What will employees receive later today?
(A) An identification badge
(B) A cookbook
(C) An e-mail
(D) A laptop
-

56. What is the conversation mainly about?
 (A) Finalizing a company merger
 (B) Reporting annual sales
 (C) Filling a job opening
 (D) Analyzing a competitor
57. Why does the woman say, "Malik Lewis lived in China for ten years"?
 (A) To express surprise
 (B) To offer a recommendation
 (C) To correct a mistake
 (D) To give a compliment
58. What does the man ask the woman to do?
 (A) Call a client
 (B) Post an announcement
 (C) Go on a business trip
 (D) Revise a document
-
59. What are the speakers meeting to discuss?
 (A) A small-business loan
 (B) A new clothing line
 (C) An advertising campaign
 (D) A building floor plan
60. What does the woman's company sell?
 (A) Furniture
 (B) Fabric
 (C) Electronics
 (D) Luggage
61. What will the woman most likely do next?
 (A) Return an order
 (B) Tour a building
 (C) Review a budget
 (D) Provide some feedback
-

Store Layout



62. What problem does the woman mention?
 (A) Some lightbulbs are burned out.
 (B) Some aisles are not clean.
 (C) A sign is missing.
 (D) A check-out area is crowded.
63. Look at the graphic. Which section will the speakers probably go to next?
 (A) Section 1
 (B) Section 2
 (C) Section 3
 (D) Section 4
64. What does the woman say she will do?
 (A) Search for a ladder
 (B) Contact a maintenance worker
 (C) Purchase some lightbulbs
 (D) Install a suggestion box
-



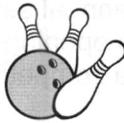
Laura Millner
Fitness Coach

Belmont Gym
167 Carsen Road, Yardville, WA

65. Where does the man most likely work?
(A) At a print shop
(B) At a post office
(C) At a department store
(D) At an event-planning company
66. Look at the graphic. What needs to be corrected?
(A) The employee name
(B) The job title
(C) The business name
(D) The business address
67. What kind of event will the woman attend tomorrow night?
(A) A soccer game
(B) A grand opening
(C) An appreciation dinner
(D) A town council meeting

HTF Bowling Party Packages



Package	Number of Guests
Red	Up to 10
Yellow	11 to 20
Green	21 to 30
Blue	31 to 40

68. Why is an event being held?
(A) To recognize a promotion
(B) To celebrate a retirement
(C) To announce a company merger
(D) To entertain a client
69. What does the woman say she will do?
(A) Drive to a location
(B) E-mail a colleague
(C) Make a phone call
(D) Select a menu
70. Look at the graphic. Which package will the speakers most likely purchase?
(A) Red
(B) Yellow
(C) Green
(D) Blue

**PART 4**

Directions: You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. According to the speaker, why is the chef well-known?
(A) He owns many restaurants.
(B) He hosts a television show.
(C) He won a competition.
(D) He wrote a cookbook.
72. What can the listeners see in the courtyard?
(A) A mural by a famous artist
(B) A flower garden
(C) A musical performance
(D) A view of the city
73. How can the listeners get a complimentary beverage?
(A) By using a promotional code
(B) By leaving a business card
(C) By filling out a survey
(D) By booking a private event
74. Why is the speaker calling?
(A) To ask for assistance with a fund-raiser
(B) To schedule a factory inspection
(C) To confirm the details of a renovation
(D) To report on a recent meeting
75. What idea did the speaker discuss with a team?
(A) Purchasing updated equipment
(B) Restructuring a department
(C) Using a new manufacturer
(D) Opening a new store
76. What problem does the speaker mention?
(A) Maintenance costs will increase.
(B) Shipping may take too long.
(C) Employee satisfaction may decrease.
(D) More workers will be needed.
77. In which department is there a job opening?
(A) Maintenance
(B) Accounting
(C) Advertising
(D) Security
78. Why does the speaker say, "we have this room until 11:30"?
(A) To indicate the deadline for a selection
(B) To show why an agenda item is incorrect
(C) To complain about a corporate policy
(D) To decline an invitation
79. What qualification does the speaker mention?
(A) Professional certification
(B) Knowledge of software programs
(C) Supervisory experience
(D) Foreign language ability
80. Where is the introduction taking place?
(A) In a museum
(B) In a sports arena
(C) In a concert hall
(D) In a movie theater
81. What does the speaker say is interesting about Mr. Shin?
(A) He is self-taught.
(B) He graduated at a young age.
(C) He has received many awards.
(D) He has traveled extensively.
82. What are the listeners asked to do?
(A) Turn off their mobile phones
(B) Fill out a questionnaire
(C) Wait in a lobby
(D) Purchase tickets in advance

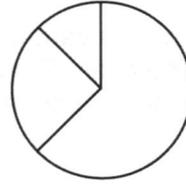


83. What is the broadcast mainly about?
(A) A holiday festival
(B) A school fund-raiser
(C) A construction project
(D) An environmental program
84. Why does the speaker say, "there aren't many towels left"?
(A) To emphasize how crowded a beach is
(B) To correct the listeners' misunderstanding
(C) To encourage the listeners to act quickly
(D) To criticize the organization of an event
85. What will the speaker most likely do next?
(A) Play a song
(B) Talk to a government official
(C) Give a weather report
(D) Provide a list of resources
-
86. What type of business does the listener own?
(A) A flower shop
(B) A travel agency
(C) A landscaping company
(D) A construction firm
87. Why will the speaker be busy?
(A) She will be traveling for business.
(B) She will be selling her home.
(C) She will be taking a class.
(D) She will be hosting a party.
88. What does the speaker ask the listener to send?
(A) An itinerary
(B) A price estimate
(C) Some references
(D) Some photographs
89. Where do the listeners most likely work?
(A) At a technology company
(B) At a publishing firm
(C) At a furniture store
(D) At a clothing design company
90. What did the business recently decide to do?
(A) Expand into a new market
(B) Enter into a merger
(C) Open an international office
(D) Conduct a survey
91. Why does the speaker say, "We've had it for quite a while"?
(A) To recognize a financial achievement
(B) To reassure a staff supervisor
(C) To recommend a budget increase
(D) To indicate that an update is needed
-
92. What is being advertised?
(A) A pharmacy
(B) A fitness center
(C) A movie theater
(D) A sports competition
93. According to the speaker, what is offered between noon and 3:00 P.M.?
(A) Group classes
(B) Healthy snacks
(C) Facility tours
(D) Equipment demonstrations
94. What should the listeners do to receive a discount?
(A) Arrive early
(B) Present a coupon
(C) Register with a friend
(D) Mention an advertisement
-

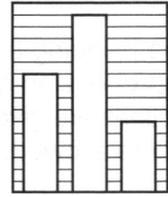


Client: Luisa Mendez
Job: Kitchen Renovation
 Stage 1: Remove original flooring
 Stage 2: Install new flooring
 Stage 3: Install kitchen cabinets
 Stage 4: Install countertops

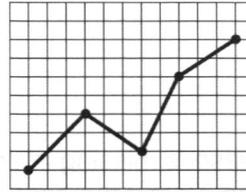
① Pie Chart



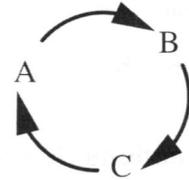
② Bar Graph



③ Line Graph



④ Cycle Chart



95. What problem does the speaker report?
 (A) A project budget has not been approved.
 (B) A building has lost power.
 (C) An electrician is out of town.
 (D) A delivery will be late.
96. Look at the graphic. Which stage of the project will begin tomorrow?
 (A) Stage 1
 (B) Stage 2
 (C) Stage 3
 (D) Stage 4
97. What special offer does the speaker mention?
 (A) Free shipping
 (B) An extended warranty
 (C) A product discount
 (D) A complimentary consultation
98. What is the topic of the workshop?
 (A) Web site creation
 (B) Advertisement design
 (C) Expense reports
 (D) Data management skills
99. Look at the graphic. Which option will the speaker focus on for an activity?
 (A) Option 1
 (B) Option 2
 (C) Option 3
 (D) Option 4
100. What will the listeners most likely do next?
 (A) Turn on their computers
 (B) Review a manual
 (C) Sign an attendance sheet
 (D) Ask some questions

This is the end of the Listening test. Turn to Part 5 in your test book.

READING TEST

In the Reading test, you will read a variety of texts and answer several different types of reading comprehension questions. The entire Reading test will last 75 minutes. There are three parts, and directions are given for each part. You are encouraged to answer as many questions as possible within the time allowed.

You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

PART 5

Directions: A word or phrase is missing in each of the sentences below. Four answer choices are given below each sentence. Select the best answer to complete the sentence. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

101. Our advisers help clients make informed decisions about ----- investments.
(A) their
(B) them
(C) they
(D) themselves
102. The photos available on clearlypictorial.com are intended for ----- use only.
(A) full
(B) empty
(C) personal
(D) wealthy
103. Before ----- the laboratory, all technicians must wash their hands thoroughly.
(A) leave
(B) leaving
(C) to leave
(D) have left
104. A 15 percent discount will be applied to the order only ----- the total price exceeds 100 euros.
(A) that
(B) yet
(C) also
(D) if
105. The Stalmer Library is ----- to announce its second annual International Book Fair.
(A) exciting
(B) excited
(C) excitement
(D) excite
106. Mr. Su will initiate a competitive process to ----- the vacant director's position.
(A) fill
(B) hire
(C) set
(D) give
107. The charity auction was a huge ----- and raised enough funds for our planned improvements to Aurora Center.
(A) succeeds
(B) succeeding
(C) successful
(D) success
108. Audience members are asked to sit ----- in their seats until all the performers have exited the stage.
(A) quietly
(B) extremely
(C) abruptly
(D) possibly
109. Givatti Products' cosmetics and household cleaners are manufactured in ----- facilities.
(A) separating
(B) separate
(C) separation
(D) separately

110. The Public Works office will accept bids for the reconstruction of Bluebee Square ----- August 1.
 (A) inside
 (B) against
 (C) onto
 (D) through
111. The event coordinator recommends Zemecky Caterers because they ----- that they can handle complicated menus.
 (A) are shown
 (B) showing
 (C) have shown
 (D) shows
112. The travel agency arranged to have ----- tour guides for each city on the group's itinerary.
 (A) completed
 (B) experienced
 (C) far
 (D) sudden
113. Information on Pretoria's water-quality standards is available on the city's Web site for ----- who might be interested.
 (A) another
 (B) anyone
 (C) everything
 (D) either
114. Because the Telco 5XP industrial mixer has over 100 parts, a skilled ----- is required even for minor repairs.
 (A) component
 (B) manual
 (C) device
 (D) technician
115. Pataki IT Systems had difficulty deciding which of two offices to lease, as both spaces were ----- attractive.
 (A) equal
 (B) equals
 (C) equally
 (D) equality
116. Although the hotel is located in a resort area, its new marketing campaign is aimed ----- business travelers.
 (A) behind
 (B) in
 (C) at
 (D) from
117. After Mr. Lash retired, Ms. Cho took the ----- in planning the company's social events.
 (A) leader
 (B) leading
 (C) lead
 (D) leads
118. The intersection of Wallace Avenue and Third Street will ----- open to pedestrian traffic during construction.
 (A) enlarge
 (B) secure
 (C) transform
 (D) remain
119. ----- caterers charge an extra fee for cups and napkins.
 (A) Most
 (B) Almost
 (C) Most of
 (D) The most
120. Our online and evening programs allow students to earn credits while ----- working full-time.
 (A) hourly
 (B) similarly
 (C) especially
 (D) simultaneously
121. If the city attempts ----- the contract further, construction of the Fontmore Bridge will be delayed.
 (A) modifies
 (B) modified
 (C) has modified
 (D) to modify
122. Results of the customer survey will be presented ----- the data have been analyzed.
 (A) in addition to
 (B) by comparison
 (C) as soon as
 (D) all the same
123. The Human Resources director stressed that the professor's contract must ----- include a clause about information protection.
 (A) definite
 (B) definitely
 (C) define
 (D) definitive

124. ----- with multiple programming languages greatly improves job prospects for those in the computer technology industry.
(A) Instruction
(B) Interest
(C) Familiarity
(D) Variety
125. Aomas Airlines only allows customers to cancel their tickets ----- 24 hours of purchase.
(A) above
(B) within
(C) even
(D) when
126. Ms. Orlov's achievements in the advertising industry are based on her ability to be ----- in trying out new marketing approaches.
(A) expected
(B) honored
(C) harmless
(D) fearless
127. Shareholders' ----- in the interim president has been high thanks to her clear and specific transition plan.
(A) confidence
(B) confident
(C) confidently
(D) confidential
128. As senior researcher, Dr. Stanton is ----- qualified to present the results of the study.
(A) uniquely
(B) earnestly
(C) effortlessly
(D) approximately
129. Kid Pro Toys' new action figures have outsold ----- of the competition.
(A) those
(B) whose
(C) what
(D) which
130. Grape Street Apparel deliveries have been ----- by one day due to adverse weather conditions in the Northeast.
(A) taken on
(B) broken down
(C) gone through
(D) held back

PART 6

Directions: Read the texts that follow. A word, phrase, or sentence is missing in parts of each text. Four answer choices for each question are given below the text. Select the best answer to complete the text. Then mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 131-134 refer to the following advertisement.

Day Spa Ltd. is pleased to introduce a special wellness package available during September only. For a discounted rate, guests who purchase three or more services will ----- a complimentary meal and receive a choice of two natural products. -----.

131.

Those interested in taking advantage of this package are encouraged to act ----- . We will be taking ----- through September 25. Visit our Guest Services page at www.dayspaltd.com/gs for more information, including terms and conditions.

132.

- 131.** (A) enjoy
(B) undergo
(C) offer
(D) repeat

- 133.** (A) quick
(B) quicken
(C) quicker
(D) quickly

- 132.** (A) We earned several awards for excellent service last year.
(B) Certain exclusions from this special deal may apply.
(C) Our new location was advertised on television recently.
(D) We have been in business for more than 40 years.

- 134.** (A) gifts
(B) measures
(C) reservations
(D) returns

Questions 135-138 refer to the following policy.

REPLACEMENTS AND RETURNS

Congratulations on your purchase from Classic Audiobooks! For your convenience, every audiobook is accompanied by a _____ return form. If _____ any reason you are dissatisfied with your purchase, fill it out and send it to Classic Audiobooks, 16 Becker Street, Philadelphia, PA 19129.

Defective CDs _____ as long as the item is still in stock. _____. We will process a replacement or a refund within two weeks of receiving the item.

135. (A) grateful
(B) completed
(C) mild
(D) blank
136. (A) to
(B) for
(C) by
(D) on
137. (A) replaced
(B) will replace
(C) were replaced
(D) will be replaced
138. (A) Be sure to include all of the product contents in the original packaging.
(B) We are sure you will be thrilled by our many outstanding offerings.
(C) Our representatives are courteous, professional, and efficient.
(D) Our audiobooks are sold at several convenient retail locations.

Questions 139-142 refer to the following article.

TORONTO (12 April)—At Expo North yesterday, Mexico-based Xintlo, Inc., introduced Yanickoo cookies, the latest addition to its line of -----
139. The company prides itself on using only the healthiest -----
140. ingredients in its foods, and these cookies are no exception. They are made with coconut flour, which offers an easily digestible high-fiber alternative to wheat flour. Yanickoos are sweetened -----
141. the use of refined sugar, and they come in three tropical fruit flavors: mango, guava, and banana. They will be available in selected Baar markets beginning on 1 May.

142.

139. (A) products
(B) services
(C) views
(D) resources

140. (A) naturally
(B) nature
(C) natural
(D) most naturally

141. (A) like
(B) without
(C) into
(D) following

142. (A) A wider release is planned for the fall.
(B) Focus group results have been mixed.
(C) Xintlo's sales have greatly increased.
(D) Baar will reportedly decline the offer.

Questions 143-146 refer to the following e-mail.

To: mariehafler05@71mail.com
From: gavinsnyder@northairlines.com
Subject: Thank you
Date: February 25

Dear Ms. Hafler:

I am writing in response to your e-mail dated February 21 regarding the ----- service you received
143.
from our staff on your most recent trip. Your e-mail has been shared with our Human Resources
department and will be included in the employees' files.

Thanks for taking the time to provide a detailed description of your positive experience. As a token of
our appreciation, I am ----- a North Airlines voucher for \$50. You can apply it to a purchase of
144.
in-flight items ----- to your next North Airlines ticket.
145.

----- . Please let us know if there is anything else we can do for you.
146.

Best wishes,

Gavin Snyder
Customer Relations Representative

- 143.** (A) disappointing
(B) applied
(C) exceptional
(D) careless

- 144.** (A) attach
(B) attachment
(C) attached
(D) attaching

- 145.** (A) but
(B) or
(C) as
(D) so

- 146.** (A) We always strive for customer
satisfaction.
(B) We had received feedback about those
employees before.
(C) We have other job openings that you
may want to pursue.
(D) We will expand our flight routes next year.

PART 7

Directions: In this part you will read a selection of texts, such as magazine and newspaper articles, e-mails, and instant messages. Each text or set of texts is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C), or (D) on your answer sheet.

Questions 147-148 refer to the following e-mail.

To:	All members
From:	Management
Date:	February 15
Re:	Pool renovations

The South Street Swim Club will be closed from March 12 to April 19 while we make the improvements you have been asking for: we are adding a diving platform, a children's pool, and more benches around the pool area.

Come join us on April 20 from 1 P.M. to 7 P.M. for a party featuring live music and free refreshments. You'll also have an opportunity to meet the new members of our lifeguard team. A second e-mail with a link to confirm attendance will be sent in early April.

147. What event will take place on April 20?
- (A) A fund-raising concert
 - (B) A reopening celebration
 - (C) A swimming competition
 - (D) A training session for lifeguards
148. What will members receive in a future e-mail?
- (A) A schedule of swimming lessons
 - (B) Safety guidelines for swimmers
 - (C) Access to a confirmation page
 - (D) A membership application

L & R 5 test 1

Questions 149-150 refer to the following letter.

Danielle Poirier, Orenk Associates
57 Church Road
Liverpool L27 5RH

26 September

Mina Khan
President, Exercise Wave Gyms
28 Gloucester Street
Liverpool L27 1XQ

Dear Ms. Khan,

It was a pleasure to review your company's Web site. Visually speaking, your site is just as appealing as those of your top competitors. I particularly liked your selection of photos.

However, your marketing message appears to lack focus throughout the site—sometimes you emphasize the facilities, sometimes the customer service, and sometimes the low fees. I have some ideas for new site content that would help you communicate to your potential customers more clearly and engagingly.

I would like to meet with you to discuss my review in greater detail. I would also like to share with you a social-media strategy that would increase your brand recognition. If you think you might benefit from my services, please let me know when you are available.

I look forward to hearing from you.

Best regards,

Danielle Poirier

Danielle Poirier

149. What most likely is Ms. Poirier's job?
- (A) Company president
 - (B) Magazine editor
 - (C) Computer programmer
 - (D) Marketing consultant
150. What is Ms. Poirier's criticism of the Web site?
- (A) It is less attractive than competitor Web sites.
 - (B) It does not have enough photos.
 - (C) It stresses too many features of the business.
 - (D) It contains too much text.

Questions 151-153 refer to the following e-mail.

E-mail	
To:	c.felena@rocklandmail.net
From:	customerservice@campworld.com
Date:	May 5
Subject:	Re: Additional colors

Dear Ms. Felena,

Thank you for your e-mail. We at Camp World Ltd. are happy you are enjoying your new product, the reversible hooded rain shirt. To answer your question, yes, as a result of requests like yours, we now make the shirt in five colors: red, green, purple, black, and the original yellow. You can view these colors on our Web site.

Since you do not live near one of our stores, we will be happy to take your order. Please call us at 610-555-0123. For your convenience, simply ask for item number 312678 in the size and color of your choice. Be sure to mention the code CAMPTEN, and we will take 10 percent off the total cost of your order.

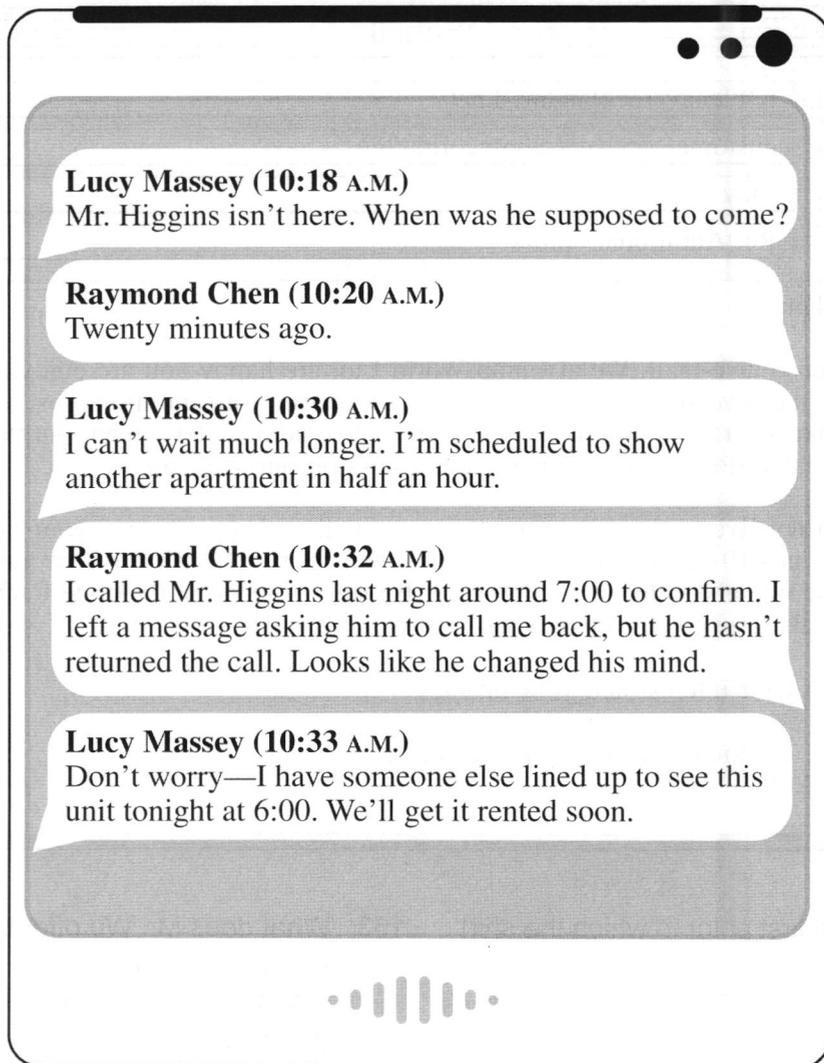
We appreciate your interest and your business.

Chia-Wei Wu, Customer Service Representative
Camp World Ltd.

TEST 1

151. What was the first color in which the shirt was offered?
- (A) Red
 - (B) Green
 - (C) Black
 - (D) Yellow
152. According to the e-mail, how can Ms. Felena place an order?
- (A) By sending an e-mail
 - (B) By making a phone call
 - (C) By going to a store
 - (D) By visiting a Web site
153. What does Mr. Wu offer to Ms. Felena?
- (A) A free shirt
 - (B) A discount
 - (C) A refund
 - (D) An exchange

Questions 154-155 refer to the following text-message chain.



154. Who most likely is Mr. Higgins?
- (A) A prospective renter
 - (B) An apartment manager
 - (C) A telephone repairperson
 - (D) A real estate agent
155. At 10:32 A.M., what does Mr. Chen mean when he writes, "Looks like he changed his mind"?
- (A) Mr. Higgins is going to change jobs.
 - (B) Mr. Higgins may not keep his appointment.
 - (C) Mr. Higgins decided not to sell his apartment.
 - (D) Mr. Higgins prefers to work with Ms. Massey.

Questions 156-157 refer to the following memo.

MEMO

To: All HNL Animation Studio employees
From: Tom Kekaula, Facility Manager
Date: February 15
Subject: Active AM installation completed

I am pleased to announce that the installation of Active AM desk and chair technology has been completed. Employees will now be able to receive Active AM alerts at their desks.

Active AM encourages office employees to be more active during the workday. Active AM keeps track of how long you have been seated while working, and it monitors your heart rate. After a period of time, Active AM will send a pop-up alert to your computer desktop encouraging you to get up from your chair and engage in some exercise.

If you click on the Active AM icon on your computer desktop, you will be taken to Active AM's Web site, where you will find tips for office exercise breaks as well as recipes for healthy office lunches.

156. What do the Active AM alerts remind employees to do?
- (A) Eat healthy
 - (B) Stand up
 - (C) Take some medication
 - (D) Get medical checkups

157. What is NOT mentioned as a feature of Active AM?
- (A) Tracking calorie intake
 - (B) Tracking heart rate
 - (C) Providing exercise ideas
 - (D) Providing meal suggestions

Questions 158-160 refer to the following e-mail.

From:	Julian Thierry <j.thierry@aeroequipe.fr>
To:	Sung Hee Park <park@cheonghakaero.co.kr>
Subject:	Helicopter Engine Order
Date:	18 August

Dear Ms. Park,

We want to thank you for your order of helicopter engines for Cheonghak Aerospace. Ms. Jessup confirmed that the order was shipped from France yesterday and should arrive at the Port of Busan in ten days. Marc Mourand, one of our top technical experts, will be on hand to assist you once you receive the merchandise. When you begin construction of the aircraft, his technical support will be valuable to you. He will remain at the work site you choose for at least four weeks and up to three months if needed.

While you work closely with Mr. Mourand on-site, Ms. Jessup will continue to handle orders and payments, and I will still be your point of contact for all other communications. I will be sure to forward Mr. Mourand's travel itinerary once the details are finalized.

Best regards,

Julian Thierry

158. The word "valuable" in paragraph 1, line 5, is closest in meaning to
- (A) particularly helpful
 - (B) extremely expensive
 - (C) highly reputable
 - (D) especially affordable
159. What is the longest time Mr. Mourand might have to work at Cheonghak Aerospace?
- (A) One day
 - (B) Ten days
 - (C) Four weeks
 - (D) Three months
160. Who was most likely responsible for arranging the engine shipment from France?
- (A) Mr. Thierry
 - (B) Ms. Park
 - (C) Ms. Jessup
 - (D) Mr. Mourand

Questions 161-163 refer to the following information.

Do you aspire to be among the first in the nation to use a new product? — [1] —. Happy Thoughts Marketing is looking for individuals who are prepared to try out a variety of products and then share their experiences with fellow consumers. — [2] —.

To start, create a profile and answer the questionnaire on our Web site. — [3] —. You will be notified within the week whether your application has been approved. Once approved, you will be receiving products to try out and review. You will be submitting your reviews online. — [4] —. Each review will earn you points toward gift cards or discount coupons that you can use at your favorite stores!

- 161.** What is the purpose of the information?
- (A) To solicit funding for a new business
 - (B) To recruit product evaluators
 - (C) To promote an online store
 - (D) To advertise discounted merchandise
- 162.** What are interested individuals invited to do?
- (A) Make a purchase at their local store
 - (B) Call Happy Thoughts Marketing
 - (C) Fill out an online form
 - (D) Read some product reviews
- 163.** In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- “The information provided will allow us to match your preferences to suitable items.”
- (A) [1]
 - (B) [2]
 - (C) [3]
 - (D) [4]

Questions 164-167 refer to the following article.

Introducing Super Soup Store

By Sasha Stern

I recently sat down with new local business owner Xue Hou to learn about her Super Soup Store on Main Street, which opened only a month ago. Here's what she said.

What is the Super Soup Store? We are a specialty store that sells homemade soups and stews as well as crackers and breads. Our business is mainly takeout, but we do have a few tables for those who want to eat in the store.

How did you come up with the idea of specializing in soup? I was working as a nurse for a pediatrician, so I was in contact with a lot of sick kids. To try and avoid catching colds, I made chicken soup for myself and brought it to work. I was soon bringing soup for my colleagues, too. Many of them said it reminded them of soup they loved as children and encouraged me to start my own business. I decided to test the waters at a weekend farmers market—and my soups sold out every time.

What is the secret to your success?

The store has received a lot of good press recently. We have been featured in area newspapers and several food magazines, and food bloggers and critics have been very supportive. Also, I have been fortunate to get help from an accountant, my friend Piotr Walczak, who evaluated my business plan and decided to invest in the store. We were able to lease a storefront, and Piotr worked closely with the health inspector's office to make sure we were in compliance with all standards.

What does the future hold for the Super Soup Store? My original idea was to eventually expand the menu and have a full-service restaurant. But now that we see how successful the store is, we have decided to adjust our plan. We are looking at buildings in Stone Beach and would like to open a second location there in time for the summer tourist season. We are also looking into catering—but we need to take one step at a time.

164. Where did Ms. Hou work before she started her own business?
- (A) At a doctor's office
 - (B) At a kindergarten
 - (C) At a farm
 - (D) At a bank
165. What is indicated about the Super Soup Store?
- (A) It is a full-service restaurant.
 - (B) It sells to grocery stores.
 - (C) It has received widespread publicity.
 - (D) It was suggested by one of Ms. Hou's children.
166. Who is Piotr Walczak?
- (A) A health inspector
 - (B) A food critic
 - (C) Ms. Hou's real estate agent
 - (D) Ms. Hou's business partner
167. What does Ms. Hou plan to do next?
- (A) Add items to her menu
 - (B) Open another store
 - (C) Invest in a shipping company
 - (D) Write about her business model

Questions 168-171 refer to the following e-mail.

E-mail

To:

From:

Date:

Subject:

Dear Ms. Nzama,

Welcome aboard! We are happy that you will be joining our front-desk team at Lynhaven. — [1] —. The team plays a critical role in ensuring that our guests are happy while they are here and leave wanting to come back for future stays.

— [2] —. Your training will begin on 23 August and will cover such topics as making and confirming reservations using our computer software as well as general best practices in customer service.

You will need to wear an official Lynhaven uniform at all times when in training and while performing your work duties on the premises. Please e-mail Sara Almeida at salmeida@lynhaven.co.za by 20 July and include your start date, mailing address, and shirt and trouser sizes. — [3] —. She will order three uniforms for you.

Please e-mail me if you have any questions specific to your responsibilities. — [4] —.

Sincerely,

Arno Prinsloo
General Manager, Lynhaven

168. Where does Mr. Prinsloo most likely work?
- (A) At a hotel
 - (B) At an airline
 - (C) At a clothing store
 - (D) At a software developer
169. When must Ms. Nzama first wear her uniform?
- (A) On July 14
 - (B) On July 20
 - (C) On August 1
 - (D) On August 23
170. What is Ms. Nzama asked to do?
- (A) Place another order
 - (B) Contact Ms. Almeida
 - (C) Train a new employee
 - (D) Make travel arrangements
171. In which of the positions marked [1], [2], [3], and [4] does the following sentence best belong?
- “On the other hand, any administrative questions should be forwarded to Human Resources.”
- (A) [1]
 - (B) [2]
 - (C) [3]
 - (D) [4]

GO ON TO THE NEXT PAGE 

Questions 172-175 refer to the following online chat discussion.



Rob Teeley [8:15 A.M.]

I've just come from the production update meeting. Looks like we'll have to send some people over to Germany to join the Thissgen Berlin team.

Eunice Connell [8:16 A.M.]

Really? Why?

Rob Teeley [8:17 A.M.]

Solar cell demand is so strong that they need to increase production. The Berlin team wants a knowledgeable group from here in Ottawa to help manage operations and quality control.

Eunice Connell [8:18 A.M.]

Great news!

Heinz Feldt [8:21 A.M.]

Yes, we're looking forward to welcoming staff here in Berlin. Would it be possible to identify some candidates by the end of next week? We really need to move quickly on this.

Eunice Connell [8:22 A.M.]

I've heard that Marissa Ceylan managed manufacturing operations in Bangkok, Thailand, last year. She speaks fluent German. But let me consult with my team before I get back to you.

Rob Teeley [8:23 A.M.]

That shouldn't be a problem, Heinz. Our Winnipeg plant is running smoothly now, so we can expedite things in Berlin.

Heinz Feldt [8:25 A.M.]

Excellent! Let's conference next week to see where we stand on picking the team.

172. What is indicated about Thissgen?
- (A) It is acquiring another company.
 - (B) It is headquartered in Germany.
 - (C) It is facing strong competition.
 - (D) It is experiencing rapid growth.
173. In what city does Mr. Teeley work?
- (A) Berlin
 - (B) Ottawa
 - (C) Bangkok
 - (D) Winnipeg
174. At 8:23 A.M., what does Mr. Teeley most likely mean when he writes, "That shouldn't be a problem, Heinz"?
- (A) He thinks the suggested deadline is fine.
 - (B) He is fluent in German.
 - (C) He can travel to Berlin next week.
 - (D) He will transfer Ms. Ceylan to Bangkok.
175. What does Ms. Connell say she will do next?
- (A) Confirm her flight reservations
 - (B) Communicate with her team members
 - (C) Apply for a position in manufacturing
 - (D) Travel to Germany

Questions 176-180 refer to the following instructions and report page.

Expense Reporting

Employees must use the standard travel expense form to report work-related travel expenses incurred while attending conferences, sales presentations, client meetings, trade shows, or educational opportunities. All parts of the expense report must be completed, including page 1 (summary of travel and expenses), page 2 (itemized list of expenses), and page 3 (all required approval signatures).

Original detailed receipts are required for all expenses for which the employee is requesting reimbursement. Photocopies of receipts will not be accepted. All expense reports must be approved and signed by the employee's direct supervisor as well as the department director. Expense reports in excess of \$1,000 must also be approved by the vice president of finance. Additionally, reports for international travel must be approved by the director of operations. Expense reports **MUST** be submitted no later than 30 days after travel is completed. Exceptions will be made only if an employee makes multiple work trips within a 30-day span and is unable to submit the report on time.

~Page 1~
Travel Expense Report

Employee Name	Miguel Oliveros	Department	Human Resources
Trip Start Date	February 6	Total Trip Days	3
Trip End Date	February 8	Transportation Expenses	\$427.10
Trip Destination	Seattle, WA	Lodging Expenses	\$480.43
International <input type="checkbox"/>	Domestic <input checked="" type="checkbox"/>	Meal Expenses	\$105.11
Purpose of Trip	Two-day course in information security best practices	Total Trip Expenses	\$1,012.64

176. What is the purpose of the instructions?
- (A) To assist in making travel reservations
 - (B) To explain how to install some software
 - (C) To describe a reimbursement process
 - (D) To identify sources of research funds
177. What information is provided?
- (A) A list of work-related events
 - (B) Contact information for inquiry purposes
 - (C) The location of a form
 - (D) The number of photocopies required
178. When is it acceptable to submit a form late?
- (A) When two or more trips are made within 30 days
 - (B) When original receipts are unavailable
 - (C) When an activity has been canceled
 - (D) When one or more signatures are missing
179. According to the report page, what did Mr. Oliveros do in Seattle?
- (A) He met with a client.
 - (B) He made a sales presentation.
 - (C) He evaluated a site for a new office.
 - (D) He participated in a training session.
180. Who is NOT required to sign Mr. Oliveros' form?
- (A) His supervisor
 - (B) His department director
 - (C) The vice president of finance
 - (D) The director of operations

Questions 181-185 refer to the following article and campus guide.

*Cordar Textiles to Make Sportswear
for Dynamaxon*

BELFAST (12 October)—Cordar Textiles, a major local employer, signed a contract earlier this week to manufacture sportswear for the international company Dynamaxon. Cordar Textiles was selected from a number of manufacturers after a lengthy, vigorous vetting process conducted by Dynamaxon's senior designer, Lance Akins.

"I visited the facilities of all potential providers to make sure that whoever we chose could meet our quality standards and production schedule," explained Mr. Akins.

"What makes Cordar stand out is the quality and durability of its fabrics—that is exactly what our customers look for."

Cordar Textiles' lead production manager, Dmitri Levin, is enthusiastic about the contract but acknowledges that there are logistical challenges ahead. "The company will have to add a dozen experienced production operators as early as next month. This opportunity is great for our firm and for the city, but it will be demanding for management over the next few weeks." Full-scale production is expected to begin in early January.

Welcome to Cordar Textiles! Here is a guide to our campus buildings and departments.

The Front Building houses the security office. If you are a visitor to our campus, this is your first stop. Visitors must sign in and obtain guest badges to gain access to other campus facilities. The main gate, located just beyond the Front Building, is the initial stop for employees. Employees must show their entry card before reporting to their work assignment site.

Rosen Hall contains the main administrative offices, including Human Resources, the executive offices, and the Marketing Department. A cafeteria and several conference rooms are on the ground floor. Rosen Hall is located next to the Front Building.

South Block is Cordar Textiles' principal warehouse, where raw materials are stored and finished products are prepared for delivery. The South Block is located at the end of the main campus road.

The East Building is the heart of Cordar Textiles. It accommodates the entire production crew of 120, including line workers and production managers.

181. What is true about Dynamaxon's selection process?
- (A) It began in October.
 - (B) It involved visits to production plants.
 - (C) It led to contracts with multiple companies.
 - (D) It included interviewing production operators.
182. What is one difficulty that Mr. Levin faces?
- (A) He must recruit new staff on a tight schedule.
 - (B) He must upgrade his production facility.
 - (C) He must adjust to new management.
 - (D) He must find ways to improve fabric quality.
183. What is indicated about Cordar Textiles?
- (A) It offers guided tours for visitors.
 - (B) It operates near Dynamaxon's headquarters.
 - (C) It has several manufacturing plants overseas.
 - (D) It processes fabric in South Block.
184. How may visitors gain access to Rosen Hall?
- (A) By contacting a manager
 - (B) By showing an entry card at the gate
 - (C) By obtaining a badge at the Front Building
 - (D) By stopping by the cafeteria first
185. Where does Mr. Levin most likely work?
- (A) In the Front Building
 - (B) In Rosen Hall
 - (C) In South Block
 - (D) In the East Building

Questions 186-190 refer to the following article, e-mail, and Web page.

Fast Pace for Place & Space

Toronto (13 January)—Freelancers and entrepreneurs used to have one of two options for office space: they could either work from home or lease a small, nondescript office. Nowadays, coworking spaces are a welcome alternative, and the industry has ramped up to meet demand. In this crowded market, Toronto-based Place & Space has emerged as a power player.

Founded five years ago by Theo Curry, Place & Space offers spaces with communal printers and Internet access. “We added a sense of community to the shared business-space concept,” said Mr. Curry. The sites feature open areas where workers can gather to exchange ideas or just relax over coffee. Some sites

even host networking events and fitness classes.

With a minimal advertising budget, Place & Space has grown from one site in Toronto to a global business. “We’ve done some advertising on social media, but our client base has mostly been built by word of mouth,” said Mr. Curry.

Over the next few months, Place & Space will be adding seven locations, among them Amsterdam, Dublin, and Sydney. “Every business culture is different, so we believe it is crucial to have an all-local staff at our sites,” said Mr. Curry. “And we need to hurry—our Dublin location opens on the fifteenth of March.”

To:	Theo Curry <tcurry@placeandspace.ca>
From:	Mary DeCosta <mdecosta@placeandspace.ca>
Subject:	Update
Date:	2 February
Attachment:	 Bella_Keele_information

Dear Mr. Curry:

We have found a community manager for our branch opening on 15 March. Bella Keele has a degree in hospitality, is local, and is ready to sign the contract. I have attached all the pertinent information.

The first round of interviews for the Sydney community-manager job will be conducted via telephone during the week of 3 March. If you are in Toronto that week, would you like to join us on-site as an interviewer?

Sincerely,

Mary DeCosta
Talent Acquisition, Place & Space Global

http://www.placeandspace.com.au

Place & Space

Conveniently located in Sydney's central business district across from the Jordan One Hotel on York Street, Place & Space will open its doors on 20 July! Place & Space will be a hub for businesses ranging from high-tech start-ups to nonprofit organizations. Place & Space can provide office space for staffs of any size.

Amenities include Internet access, free coffee, and on-site parking. Monthly and yearly contracts are available.

For details, contact community manager Lily Luo at lluo@placeandspace.com.au.

186. What does the article imply about Place & Space?
- (A) It sells office equipment.
 - (B) It is a chain of cafés.
 - (C) It has many competitors.
 - (D) It charges extra for classes.
187. What does Mr. Curry say is a priority for the business?
- (A) Improving existing sites
 - (B) Attracting customers from different industries
 - (C) Increasing the advertising budget
 - (D) Hiring local employees
188. Where will Ms. Keele most likely work?
- (A) In Amsterdam
 - (B) In Dublin
 - (C) In Sydney
 - (D) In Toronto
189. What is the purpose of the Web page?
- (A) To advertise a city's business district
 - (B) To provide information about a hotel
 - (C) To announce the opening of a business
 - (D) To promote a community social event
190. What is most likely true about Ms. Luo?
- (A) She was interviewed over the phone.
 - (B) She relocated from Dublin.
 - (C) She visited Toronto in March.
 - (D) She used to work for a nonprofit organization.

Questions 191-195 refer to the following e-mails and schedule.

From:	tvezza@vezzadiner.com
To:	snovak@vezzadiner.com
Date:	January 3
Subject:	Your Classes

Dear Sophie,

Thanks for letting me know that you have registered for Bake-and-Take Academy's Cake Decoration class this spring. I could not be happier. Offering goods baked on-site will mean our cakes will be fresher. I hope this will attract new customers and result in increased business. Besides, I've been meaning to offer delivery service since we opened last year. Your new skills will likely make this possible.

Vezza Diner supports your initiative and will therefore cover the cost of the classes as well as pay you for the time you will spend in training. Please get back to me with the dates and times you will be at the academy; we will see to it that your work schedule does not overlap with your training.

Thanks,

Tony Vezza

http://www.bakeandtakeacademy.com

Home About **Class Schedule** Contact

Bake-and-Take Spring Class Schedule

All classes are held at our Fremont Street school on Mondays and Thursdays.

Class	Fee	Schedule
Cake Decoration	\$75	February 12 and 15, 1:30 P.M.–4:30 P.M.
Traditional Scones	\$70	March 19 and 22, 5:00 P.M.–8:00 P.M.
Perfect Pies	\$80	March 26 and 29, 5:00 P.M.–8:00 P.M.
Crafty Candy	\$40	April 2, 8:30 A.M.–11:30 A.M.

Academy Policies:

- Class fees include ingredients and use of tools and other materials.
- Students can register through the first day of class.
- We reserve the right to cancel classes in case of low enrollment.

From:	lsmith@bakeandtakeacademy.com
To:	snovak@vezzadiner.com
Subject:	Class Update
Date:	February 10

Dear Ms. Novak,

We regret to inform you that the cake decoration class you registered for has been canceled.

We hope you will consider enrolling for our summer class. Your e-mail address is now in our database, so I will make sure you are notified of our summer schedule as soon as it is finalized. I should mention that Bake-and-Take Academy also offers private classes by certified pastry chefs all year round to fit your schedule. Let me know if you would like further information on this option.

We are sorry for any inconvenience this may cause.

Best,

Lisa Smith
Bake-and-Take Academy Class Coordinator

191. What does the first e-mail suggest about Vezza Diner?
- (A) It has been in business for several years.
(B) It hosts baking classes at Fremont Street.
(C) It recently began offering delivery service.
(D) It currently sells cakes that are not baked on-site.
192. How much does Mr. Vezza expect to pay for Ms. Novak's class?
- (A) \$75
(B) \$70
(C) \$80
(D) \$40
193. According to the schedule, what do students need to do?
- (A) Apply for admission
(B) Take classes in person
(C) Pay a materials fee
(D) Register early
194. Why was Ms. Novak's class most likely canceled?
- (A) Not enough students signed up.
(B) No certified instructors were available.
(C) The academy needed to close for repairs.
(D) The instructor could not teach in the spring.
195. What does Ms. Smith offer to do for Ms. Novak?
- (A) Teach her personally
(B) Waive her registration fee
(C) Keep her informed
(D) Revise the spring class schedule

Questions 196-200 refer to the following Web page and e-mails.

https://www.forettaanddaughters.com/careers

Home About Us Projects **Careers** Contact Us

Current Openings

Site Manager (Reference number 109)
Ensures that building projects are completed on time and within budget. Oversees daily operations and ensures quality. Minimum five years of experience and current licenses required.

Electrician (Reference number 212)
Immediate opening for an electrician for a large office-park project in the Lexington area. Minimum three years of commercial electrical experience and valid electrician's license required.

Field Clerk (Reference number 269)
Assists the superintendent and crew chief at work sites. Prepares work orders, makes schedules, and takes field measurements.

Payroll Administrator (Reference number 403)
Oversees all payroll, billings/receivables, contract administration, and general office support. Degree in Business Administration or Finance preferred; minimum three years of payroll experience required.

Please submit all applications to hr@forettaanddaughters.com.

E-Mail Message

To: hr@forettaanddaughters.com
From: zwallwark@emailright.com
Date: September 16
Subject: Application
Attachment: ZW résumé

Dear Human Resources Representative:

I am writing to apply for the open payroll administrator position at Foretta and Daughters. I graduated with a bachelor's degree in finance from Raymond Oak University four years ago. Since then, I have worked at Kressford Design in Frankfort, where I manage multiple accounting functions, including billing and payroll. While I have enjoyed my position and found great professional growth opportunities at Kressford, I need to relocate to the Lexington area for family reasons and would love to work for an organization with such a stellar reputation as Foretta and Daughters.

Sincerely,
Zachary Wallwark

To:	zwallwark@emailright.com
From:	hr@forettaanddaughters.com
Date:	September 21
Subject:	Re: Application

Dear Mr. Wallwark:

Thank you for your application. We would like to meet with you on October 2 or 3. Are you available for an interview in the morning on either day?

The interview process will involve a discussion of your previous work, so please bring any relevant material with you that demonstrates your professional accomplishments. In addition, you will be meeting with our company president, Mr. Steven Foretta. He is eager to talk with you since, as a graduate of Raymond Oak University, he is quite familiar with the school's excellent business program. Finally, please note that there is no need to bring your résumé or cover letter with you unless you have updated information to share.

We look forward to meeting you.

Niki Hu
Human Resources

196. What kind of business most likely is Foretta and Daughters?
- (A) A technical school
(B) An accounting firm
(C) A real estate agency
(D) A construction company
197. According to the first e-mail, why is Mr. Wallwark seeking a new position?
- (A) He needs to change careers.
(B) He needs to relocate.
(C) He wants a more challenging job.
(D) He wants to work for a smaller company.
198. What is the reference number of the position for which Mr. Wallwark is applying?
- (A) 109
(B) 212
(C) 269
(D) 403
199. According to the second e-mail, what will Mr. Wallwark do during the interview?
- (A) Discuss hiring policies
(B) Show samples of his work
(C) Provide two professional references
(D) Meet with several department managers
200. What do Mr. Wallwark and Mr. Foretta have in common?
- (A) They met at Kressford Design.
(B) They attended the same university.
(C) They both started their own companies.
(D) They are both certified electricians.

Stop! This is the end of the test. If you finish before time is called, you may go back to Parts 5, 6, and 7 and check your work.

NO TEST MATERIAL ON THIS PAGE

